Working for your tomorrow

HAYS UK SALARY & RECRUITING TRENDS 2024 SALARIES

TECHNOLOGY

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ABOUT HAYS

To help you meet ever-changing customer demands, we bring the people, the technology and the partnership you need to achieve your goals, now and in the future.

We're ready to deliver against your current tech hiring needs, but also have the scale, insight and understanding to shape your talent strategy as it evolves. Whether your challenge is to mitigate the security risk that comes with the digital revolution, unlock the possibilities of a truly agile infrastructure, or turn Big Data into meaningful insights - we act as a true workforce management partner to your organisation.

Using a customer-first and insight-led approach to meet your business needs, we make it easy for you to deliver against the complex talent and recruitment landscape you need to navigate.

At Hays we're working for your tomorrow to help your business succeed.

It's not just people we provide – whatever your hiring needs, we're always challenging the status quo, so our suite of services delivers the right outcomes for your organisation.

Find out more about our Talent and Workforce Solutions

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Methodology

This guide is taken from the Hays UK Salary & Recruiting Trends 2024 guide. The salary data has been compiled using information gathered during 2023 from Hays offices across the UK. It is based on job listings, job offers and candidate registrations.



TECHNOLOGY ARCHITECTURE

LONDON	£ Range	£ Typical
Enterprise Architect	95,000-130,000	115,000
Solutions Architect	85,000-115,000	95,000
Information Security Architect	85,000-130,000	115,000
Cyber Security Architect	90,000-140,000	125,000
Data Architect	80,000-110,000	90,000
Software Architect Java/Opensource	85,000-115,000	95,000
Software Architect Microsoft Stack	85,000-115,000	95,000
Technical Architect (CRM)	85,000-115,000	90,000
Solutions Architect (CRM)	85,000-115,000	90,000
Cloud Architect	90,000-125,000	110,000
Infrastructure Architect	85,000-115,000	95,000
Business Architect	85,000-115,000	95,000
Technical Architect	80,000-115,000	97,500

£ Range	£ Typical
100,000-120,000	105,000
70,000-90,000	77,500
90,000-130,000	100,000
90,000-145,000	120,000
80,000-100,000	90,000
60,000-80,000	75,000
60,000-80,000	75,000
80,000-100,000	87,500
80,000-100,000	87,500
80,000-90,000	87,500
80,000-90,000	85,000
70,000-90,000	85,000
70,000-100,000	85,000
	100,000-120,0000 70,000-90,000 90,000-130,000 90,000-145,000 80,000-100,000 60,000-80,000 60,000-100,000 80,000-100,000 80,000-100,000 80,000-90,000 80,000-90,000 70,000-90,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Enterprise Architect	67,000-100,000	95,000
Solutions Architect	85,000-110,000	95,000
Information Security Architect	85,000-140,000	115,000
Cyber Security Architect	90,000-150,000	120,000
Data Architect	85,000-110,000	95,000
Software Architect Java/Opensource	75,000-110,000	90,000
Software Architect Microsoft Stack	75,000-110,000	90,000
Technical Architect (CRM)	85,000-110,000	95,000
Solutions Architect (CRM)	85,000-110,000	95,000
Cloud Architect	85,000-110,000	100,000
Infrastructure Architect	85,000-100,000	95,000
Business Architect	80,000-100,000	90,000
Technical Architect	80,000-100,000	95,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Enterprise Architect	74,000-135,000	102,000
Solutions Architect	65,000-92,000	88,000
Information Security Architect	90,000-140,000	105,000
Cyber Security Architect	100,000-180,000	110,000
Data Architect	80,000-100,000	93,000
Software Architect Java/Opensource	60,000-82,000	76,000
Software Architect Microsoft Stack	60,000-82,000	76,000
Technical Architect (CRM)	80,000-100,000	87,500
Solutions Architect (CRM)	65,000-91,000	87,000
Cloud Architect	80,000-93,000	88,000
Infrastructure Architect	78,000-90,000	83,000
Business Architect	62,000-90,000	80,000
Technical Architect	65,000-92,000	82,500

WALES	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range
Enterprise Architect	72,000-130,000	99,000	Enterprise Architect	85,000-120,000
Solutions Architect	65,000-90,000	88,000	Solutions Architect	70,000-100,000
Information Security Architect	90,000-140,000	105,000	Information Security Architect	95,000-130,000
Cyber Security Architect	100,000-180,000	110,000	Cyber Security Architect	100,000-150,000
Data Architect	80,000-100,000	93,000	Data Architect	70,000-100,000
Software Architect Java/Opensource	60,000-82,000	76,000	Software Architect Java/Opensource	70,000-100,000
Software Architect Microsoft Stack	60,000-82,000	76,000	Software Architect Microsoft Stack	70,000-100,000
Technical Architect (CRM)	80,000-100,000	86,000	Technical Architect (CRM)	70,000-90,000
Solutions Architect (CRM)	65,000-90,000	87,000	Solutions Architect (CRM)	75,000-100,000
Cloud Architect	80,000-93,000	88,000	Cloud Architect	70,000-90,000
Infrastructure Architect	78,000-90,000	83,000	Infrastructure Architect	70,000-90,000
Business Architect	62,000-90,000	78,000	Business Architect	70,000-90,000
Technical Architect	65,000-90,000	82,000	Technical Architect	70,000-90,000

MIDLANDS	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range
Enterprise Architect	90,000-120,000	100,000	Enterprise Architect	80,000-110,000
Solutions Architect	75,000-950,000	90,000	Solutions Architect	65,000-85,000
Information Security Architect	90,000-130,000	100,000	Information Security Architect	100,000-140,000
Cyber Security Architect	90,000-145,000	120,000	Cyber Security Architect	110,000-150,000
Data Architect	85,000-100,000	95,000	Data Architect	70,000-100,000
Software Architect Java/Opensource	90,000-120,000	100,000	Software Architect Java/Opensource	70,000-100,000
Software Architect Microsoft Stack	90,000-120,000	95,000	Software Architect Microsoft Stack	70,000-100,000
Technical Architect (CRM)	80,000-120,000	85,000	Technical Architect (CRM)	70,000-90,000
Solutions Architect (CRM)	90,000-120,000	110,000	Solutions Architect (CRM)	75,000-100,000
Cloud Architect	90,000-120,000	100,000	Cloud Architect	70,000-90,000
Infrastructure Architect	75,000-95,000	85,000	Infrastructure Architect	70,000-90,000
Business Architect	80,000-100,000	80,000	Business Architect	70,000-90,000
Technical Architect	75,000-100,000	90,000	Technical Architect	70,000-90,000



TECHNOLOGY ARCHITECTURE

NORTH WEST ENGLAND	£ Range	£ Typical
Enterprise Architect	75,000-120,000	90,000
Solutions Architect	70,000-100,000	85,000
Information Security Architect	80,000-130,000	100,000
Cyber Security Architect	95,000-145,000	120,000
Data Architect	70,000-100,000	80,000
Software Architect Java/Opensource	70,000-100,000	80,000
Software Architect Microsoft Stack	70,000-100,000	80,000
Technical Architect (CRM)	70,000-90,000	85,000
Solutions Architect (CRM)	75,000-100,000	85,000
Cloud Architect	70,000-90,000	85,000
Infrastructure Architect	70,000-90,000	80,000
Business Architect	70,000-90,000	78,000
Technical Architect	70,000-90,000	75,000

SCOTLAND	£ Range	£ Typical
Enterprise Architect	75,000-95,000	85,000
Solutions Architect	60,000-85,000	75,000
Information Security Architect	70,000-120,000	100,000
Cyber Security Architect	75,000-140,000	110,000
Data Architect	75,000-90,000	80,000
Software Architect Java/Opensource	75,000-95,000	85,000
Software Architect Microsoft Stack	75,000-95,000	85,000
Technical Architect (CRM)	75,000-90,000	75,000
Solutions Architect (CRM)	75,000-90,000	75,000
Cloud Architect	75,000-95,000	80,000
Infrastructure Architect	75,000-90,000	75,000
Business Architect	75,000-90,000	75,000
Technical Architect	75,000-90,000	75,000

NORTHERN IRELAND	£ Range	£ Typical
Enterprise Architect	70,000-85,000	70,000
Solutions Architect	-	-
Information Security Architect	80,000-120,000	100,000
Cyber Security Architect	90,000-150,000	120,000
Data Architect	80,000-100,000	90,000
Software Architect Java/Opensource	90,000-110,000	95,000
Software Architect Microsoft Stack	90,000-110,000	95,000
Technical Architect (CRM)	-	-
Solutions Architect (CRM)	-	-
Cloud Architect	90,000-110,000	95,000
Infrastructure Architect	90,000-110,000	95,000
Business Architect	65,000-80,000	75,000
Technical Architect	60,000-80,000	75,000



TECHNOLOGY **CYBER**

LONDON	£ Range	£ Typical
Chief Information Security Officer	150,000-300,000	201,000
Head of Cyber Security	100,000-200,000	141,000
Head of Information Security	90,000-140,000	121,000
Head of Security Operations	90,000-160,000	136,000
Head of Governance, Risk & Compliance	85,000-150,000	126,000
Head of Security Architecture	110,000-165,000	146,000
Information Security Architect	85,000-130,000	116,000
Cyber Security Architect	90,000-140,000	126,000
Information Security Manager	65,000-95,000	86,000
Cyber Security Manager	65,000-95,000	89,000
Security Engineer	65,000-100,000	86,000
Cyber Security Analyst	35,000-70,000	62,000
Information Security Analyst	35,000-65,000	59,000
Threat Intelligence Manager	75,000-110,000	96,000
Threat Intelligence Analyst	55,000-80,000	74,000
Senior Penetration Tester	80,000-110,000	97,000
Penetration Tester	50,000-70,000	60,000
Junior Penetration Tester	35,000-50,000	40,000
Governance, Risk & Compliance (GRC) Manager	65,000-100,000	82,000
GRC Analyst	40,000-70,000	60,000
Operational Technology Cyber Manager	85,000-150,000	120,000
Operational Technology Cyber Analyst	50,000-75,000	65,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Chief Information Security Officer	140,000-210,000	176,000
Head of Cyber Security	100,000-150,000	131,000
Head of Information Security	80,000-140,000	121,000
Head of Security Operations	90,000-160,000	136,000
Head of Governance, Risk & Compliance	85,000-140,000	121,000
Head of Security Architecture	120,000-170,000	146,000
Information Security Architect	85,000-140,000	116,000
Cyber Security Architect	90,000-150,000	121,000
Information Security Manager	58,000-90,000	76,000
Cyber Security Manager	65,000-95,000	86,000
Security Engineer	55,000-90,000	76,000
Cyber Security Analyst	35,000-65,000	58,500
Information Security Analyst	35,000-65,000	56,000
Threat Intelligence Manager	80,000-120,000	96,000
Threat Intelligence Analyst	50,000-85,000	71,000
Senior Penetration Tester	75,000-100,000	88,500
Penetration Tester	50,000-70,000	60,000
Junior Penetration Tester	35,000-50,000	42,000
Governance, Risk & Compliance (GRC) Manager	70,000-100,000	80,000
GRC Analyst	40,000-70,000	55,000
Operational Technology Cyber Manager	85,000-150,000	110,000
Operational Technology Cyber Analyst	50,000-70,000	60,000

EAST OF ENGLAND	£ Range	£ Typical
Chief Information Security Officer	150,000-250,000	171,000
Head of Cyber Security	100,000-150,000	131,000
Head of Information Security	100,000-150,000	126,000
Head of Security Operations	90,000-160,000	141,000
Head of Governance, Risk & Compliance	85,000-140,000	121,000
Head of Security Architecture	125,000-170,000	146,000
Information Security Architect	90,000-130,000	101,000
Cyber Security Architect	90,000-145,000	121,000
Information Security Manager	65,000-90,000	76,000
Cyber Security Manager	65,000-90,000	86,000
Security Engineer	50,000-85,000	76,000
Cyber Security Analyst	35,000-65,000	61,000
Information Security Analyst	45,000-65,000	56,000
Threat Intelligence Manager	75,000-110,000	91,000
Threat Intelligence Analyst	60,000-80,000	71,000
Senior Penetration Tester	75,000-100,000	88,500
Penetration Tester	50,000-70,000	60,000
Junior Penetration Tester	35,000-50,000	42,000
Governance, Risk & Compliance (GRC) Manager	70,000-90,000	78,000
GRC Analyst	50,000-70,000	60,000
Operational Technology Cyber Manager	75,000-140,000	100,000
Operational Technology Cyber Analyst	55,000-75,000	60,000

SOUTH WEST ENGLAND	£ Range	£ Typica
Chief Information Security Officer	155,000-250,000	161,000
Head of Cyber Security	100,000-165,000	131,000
Head of Information Security	90,000-140,000	126,000
Head of Security Operations	90,000-160,000	141,000
Head of Governance, Risk & Compliance	95,000-155,000	126,000
Head of Security Architecture	100,000-165,000	146,000
Information Security Architect	90,000-140,000	106,000
Cyber Security Architect	100,000-180,000	111,000
Information Security Manager	75,000-90,000	76,000
Cyber Security Manager	75,000-90,000	83,000
Security Engineer	60,000-95,000	76,000
Cyber Security Analyst	40,000-75,000	56,000
Information Security Analyst	40,000-70,000	53,500
Threat Intelligence Manager	75,000-110,000	83,000
Threat Intelligence Analyst	55,000-80,000	71,000
Senior Penetration Tester	75,000-100,000	88,500
Penetration Tester	50,000-70,000	60,000
Junior Penetration Tester	35,000-50,000	42,000
Governance, Risk & Compliance (GRC) Manager	60,000-80,000	70,000
GRC Analyst	50,000-60,000	55,000
Operational Technology Cyber Manager	95,000-120,000	115,000
Operational Technology Cyber Analyst	50,000-70,000	55,000

WALES	£ Range	£ Typical
Chief Information Security Officer	155,000-250,000	161,000
Head of Cyber Security	100,000-165,000	131,000
Head of Information Security	90,000-140,000	126,000
Head of Security Operations	90,000-160,000	141,000
Head of Governance, Risk & Compliance	95,000-155,000	131,000
Head of Security Architecture	100,000-165,000	146,000
Information Security Architect	90,000-140,000	106,000
Cyber Security Architect	100,000-180,000	111,000
Information Security Manager	75,000-90,000	76,000
Cyber Security Manager	75,000-90,000	83,000
Security Engineer	60,000-95,000	76,000
Cyber Security Analyst	40,000-75,000	56,000
Information Security Analyst	40,000-70,000	53,500
Threat Intelligence Manager	75,000-110,000	83,000
Threat Intelligence Analyst	55,000-80,000	71,000
Senior Penetration Tester	70,000-90,000	81,000
Penetration Tester	45,000-65,000	55,000
Junior Penetration Tester	30,000-45,000	38,000
Governance, Risk & Compliance (GRC) Manager	60,000-80,000	70,000
GRC Analyst	50,000-60,000	55,000
Operational Technology Cyber Manager	85,000-120,000	95,000
Operational Technology Cyber Analyst	50,000-70,000	58,000

MIDLANDS	£ Range	£
Chief Information Security Officer	150,000-250,000	1
Head of Cyber Security	100,000-150,000	1
Head of Information Security	100,000-150,000	1
Head of Security Operations	90,000-160,000	1
Head of Governance, Risk & Compliance	85,000-140,000	1
Head of Security Architecture	125,000-170,000	1
Information Security Architect	90,000-130,000	1
Cyber Security Architect	90,000-145,000	1
Information Security Manager	65,000-90,000	7
Cyber Security Manager	65,000-90,000	8
Security Engineer	50,000-85,000	7
Cyber Security Analyst	35,000-65,000	6
Information Security Analyst	45,000-65,000	5
Threat Intelligence Manager	75,000-110,000	9
Threat Intelligence Analyst	60,000-80,000	7
Senior Penetration Tester	75,000-100,000	8
Penetration Tester	50,000-70,000	6
Junior Penetration Tester	35,000-50,000	4
Governance, Risk & Compliance (GRC) Manager	70,000-90,000	8
GRC Analyst	50,000-70,000	6
Operational Technology Cyber Manager	85,000-120,000	1
Operational Technology Cyber Analyst	60,000-80,000	6



E Typical

171,000 131,000 126,000 141,000 121,000 146,000 101,000 121,000 76,000 36,000 76,000 51,000 56,000 91,000 71,000 38,500 50,000 42,000 35,000 50,000 100,000 55,000

TECHNOLOGY **CYBER**

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Chief Information Security Officer	150,000-240,000	166,000
Head of Cyber Security	110,000-160,000	131,000
Head of Information Security	90,000-150,000	126,000
Head of Security Operations	90,000-160,000	141,000
Head of Governance, Risk & Compliance	90,000-150,000	126,000
Head of Security Architecture	115,000-165,000	156,000
Information Security Architect	95,000-130,000	106,000
Cyber Security Architect	100,000-150,000	121,000
Information Security Manager	70,000-90,000	76,000
Cyber Security Manager	70,000-100,000	83,500
Security Engineer	50,000-85,000	71,000
Cyber Security Analyst	35,000-70,000	61,000
Information Security Analyst	45,000-65,000	56,000
Threat Intelligence Manager	75,000-120,000	96,000
Threat Intelligence Analyst	55,000-80,000	71,000
Senior Penetration Tester	75,000-100,000	88,500
Penetration Tester	50,000-70,000	60,000
Junior Penetration Tester	35,000-50,000	42,000
Governance, Risk & Compliance (GRC) Manager	80,000-110,000	90,000
GRC Analyst	55,000-65,000	62,000
Operational Technology Cyber Manager	85,000-120,000	100,000
Operational Technology Cyber Analyst	60,000-80,000	75,000

NORTH EAST ENGLAND	£ Range	£ Typical
Chief Information Security Officer	160,000-270,000	171,000
Head of Cyber Security	105,000-155,000	131,000
Head of Information Security	90,000-150,000	126,000
Head of Security Operations	110,000-160,000	141,000
Head of Governance, Risk & Compliance	90,000-150,000	121,000
Head of Security Architecture	115,000-175,000	151,000
Information Security Architect	100,000-140,000	101,000
Cyber Security Architect	110,000-150,000	121,000
Information Security Manager	70,000-95,000	76,000
Cyber Security Manager	65,000-95,000	76,000
Security Engineer	50,000-85,000	66,000
Cyber Security Analyst	35,000-70,000	61,000
Information Security Analyst	45,000-65,000	56,000
Threat Intelligence Manager	75,000-120,000	96,000
Threat Intelligence Analyst	55,000-85,000	71,000
Senior Penetration Tester	75,000-100,000	88,500
Penetration Tester	50,000-70,000	60,000
Junior Penetration Tester	35,000-50,000	42,000
Governance, Risk & Compliance (GRC) Manager	85,000-95,000	90,000
GRC Analyst	55,000-75,000	65,000
Operational Technology Cyber Manager	95,000-130,000	105,000
Operational Technology Cyber Analyst	60,000-80,000	75,000

NORTH WEST ENGLAND	£ Range	£ Typical
Chief Information Security Officer	155,000-250,000	166,000
Head of Cyber Security	100,000-150,000	131,000
Head of Information Security	90,000-140,000	126,000
Head of Security Operations	90,000-160,000	136,000
Head of Governance, Risk & Compliance	85,000-140,000	121,000
Head of Security Architecture	110,000-165,000	146,000
Information Security Architect	80,000-130,000	101,000
Cyber Security Architect	95,000-145,000	121,000
Information Security Manager	65,000-95,000	81,000
Cyber Security Manager	65,000-95,000	86,000
Security Engineer	60,000-90,000	76,000
Cyber Security Analyst	35,000-65,000	58,500
Information Security Analyst	42,000-65,000	56,000
Threat Intelligence Manager	75,000-110,00	96,000
Threat Intelligence Analyst	55,000-80,000	76,000
Senior Penetration Tester	75,000-100,000	88,500
Penetration Tester	50,000-70,000	60,000
Junior Penetration Tester	35,000-50,000	42,000
Governance, Risk & Compliance (GRC) Manager	50,000-75,000	65,000
GRC Analyst	35,000-55,000	45,000
Operational Technology Cyber Manager	66,000-110,000	85,000
Operational Technology Cyber Analyst	45,000-75,000	55,000

NORTHERN IRELAND	£ Range	£ Typical
Chief Information Security Officer	120,000-220,000	161,000
Head of Cyber Security	90,000-140,000	126,000
Head of Information Security	90,000-140,000	121,000
Head of Security Operations	70,000-140,000	131,000
Head of Governance, Risk & Compliance	70,000-130,000	121,000
Head of Security Architecture	90,000-150,000	146,000
Information Security Architect	80,000-120,000	101,000
Cyber Security Architect	90,000-150,000	121,000
Information Security Manager	50,000-80,000	76,000
Cyber Security Manager	60,000-90,000	76,000
Security Engineer	35,000-78,000	76,000
Cyber Security Analyst	30,000-60,000	58,000
Information Security Analyst	35,000-65,000	56,000
Threat Intelligence Manager	75,000-100,000	88,000
Threat Intelligence Analyst	50,000-73,000	71,000
Senior Penetration Tester	70,000-95,000	82,500
Penetration Tester	45,000-65,000	55,000
Junior Penetration Tester	30,000-45,000	38,000
Governance, Risk & Compliance (GRC) Manager	60,000-80,000	70,000
GRC Analyst	30,000-50,000	40,000
Operational Technology Cyber Manager	50,000-100,000	75,000
Operational Technology Cyber Analyst	35,000-65,000	53,000

SCOTLAND	£ Range	£ Typica
Chief Information Security Officer	150,000-250,000	161,000
Head of Cyber Security	90,000-150,000	126,000
Head of Information Security	85,000-150,000	121,000
Head of Security Operations	85,000-150,000	136,000
Head of Governance, Risk & Compliance	70,000-140,000	121,000
Head of Security Architecture	85,000-150,000	146,000
Information Security Architect	70,000-120,000	101,000
Cyber Security Architect	75,000-140,000	111,000
Information Security Manager	60,000-80,000	76,000
Cyber Security Manager	54,000-90,000	81,000
Security Engineer	45,000-85,000	76,000
Cyber Security Analyst	30,000-65,000	58,500
Information Security Analyst	40,000-65,000	56,000
Threat Intelligence Manager	75,000-110,000	86,000
Threat Intelligence Analyst	45,000-80,000	71,000
Senior Penetration Tester	75,000-100,000	88,500
Penetration Tester	50,000-70,000	60,000
Junior Penetration Tester	35,000-50,000	42,000
Governance, Risk & Compliance (GRC) Manager	65,000-85,000	70,000
GRC Analyst	30,000-65,000	40,000
Operational Technology Cyber Manager	70,000-150,000	75,000
Operational Technology Cyber Analyst	40,000-85,000	45,000



TECHNOLOGY **DATA & ADVANCED ANALYTICS**

LONDON	£ Range	£ Typical
Data Architect	90,000-130,000	110,000
Lead Data Scientist	90,000-125,000	100,000
Data Scientist	50,000-80,000	70,000
Data Analyst	35,000-60,000	50,000
Performance Analyst	42,000-57,000	48,000
Machine Learning/Deep Learning Engineer	85,000-115,000	88,000
Machine Learning Scientist	80,000-110,000	97,000
Deep Learning Scientist	70,000-110,000	95,000
Computer Vision Scientist	70,000-110,000	95,000
Lead Data Engineer	100,000-130,000	110,000
Data Engineer	75,000-85,000	80,000
Data Manager	60,000-80,000	75,000
Database Developer	50,000-80,000	75,000
Database Administrator	50,000-80,000	70,000
Data & Analytics/BI Manager	80,000-100,000	90,000
BI Developer	70,000-90,000	80,000
BI Analyst	40,000-70,000	60,000

EAST OF ENGLAND	£ Range	£ Typical
Data Architect	70,000-90,000	85,000
Lead Data Scientist	70,000-90,000	80,000
Data Scientist	60,000-80,000	70,000
Data Analyst	40,000-50,000	45,000
Performance Analyst	40,000-55,000	45,000
Machine Learning/Deep Learning Engineer	60,000-80,000	75,000
Machine Learning Scientist	60,000-85,000	78,000
Deep Learning Scientist	50,000-90,000	75,000
Computer Vision Scientist	60,000-90,000	70,000
Lead Data Engineer	70,000-80,000	76,000
Data Engineer	60,000-75,000	67,500
Data Manager	55,000-75,000	65,000
Database Developer	50,000-65,000	55,000
Database Administrator	45,000-65,000	52,500
Data & Analytics/BI Manager	65,000-85,000	75,000
BI Developer	45,000-65,000	55,000
BI Analyst	45,000-55,000	52,000

WALES	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	
Data Architect	55,000-83,000	81,000	Data Architect	70,000-100,000	
Lead Data Scientist	65,000-83,000	82,000	Lead Data Scientist	65,000-90,000	
Data Scientist	40,000-80,000	60,000	Data Scientist	40,000-75,000	
Data Analyst	35,000-56,000	50,000	Data Analyst	27,000-50,000	
Performance Analyst	25,000-40,000	39,000	Performance Analyst	35,000-50,000	
Machine Learning/Deep Learning Engineer	60,000-80,000	75,000	Machine Learning/Deep Learning Engineer	60,000-80,000	
Machine Learning Scientist	60,000-85,000	78,000	Machine Learning Scientist	55,000-80,000	
Deep Learning Scientist	50,000-90,000	75,000	Deep Learning Scientist	40,000-75,000	
Computer Vision Scientist	60,000-90,000	70,000	Computer Vision Scientist	55,000-80,000	
ead Data Engineer	50,000-80,000	60,000	Lead Data Engineer	40,000-63,000	
Data Engineer	45,000-60,000	50,000	Data Engineer	45,000-55,000	
Data Manager	47,000-62,000	57,000	Data Manager	40,000-70,000	
Database Developer	35,000-50,000	46,000	Database Developer	38,000-52,000	
Database Administrator	35,000-50,000	45,000	Database Administrator	40,000-60,000	
Data & Analytics/BI Manager	60,000-70,000	70,000	Data & Analytics/BI Manager	50,000-70,000	
3I Developer	45,000-65,000	50,000	BI Developer	45,000-60,000	
BI Analyst	35,000-45,000	45,000	BI Analyst	28,000-45,000	

SOUTH EAST ENGLAND	£ Range	£ Typical
Data Architect	70,000-90,000	85,000
Lead Data Scientist	65,000-90,000	80,000
Data Scientist	50,000-80,000	70,000
Data Analyst	35,000-55,000	45,000
Performance Analyst	35,000-50,000	45,000
Machine Learning/Deep Learning Engineer	60,000-80,000	75,000
Machine Learning Scientist	60,000-80,000	76,000
Deep Learning Scientist	50,000-90,000	75,000
Computer Vision Scientist	50,000-90,000	70,000
Lead Data Engineer	65,000-85,000	77,000
Data Engineer	50,000-75,000	65,000
Data Manager	50,000-70,000	62,500
Database Developer	45,000-65,000	55,000
Database Administrator	45,000-65,000	57,500
Data & Analytics/BI Manager	65,000-85,000	75,000
BI Developer	45,000-65,000	60,000
BI Analyst	40,000-55,000	50,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Data Architect	55,000-85,000	82,000
Lead Data Scientist	65,000-85,000	82,000
Data Scientist	40,000-80,000	60,000
Data Analyst	35,000-56,000	50,000
Performance Analyst	25,000-45,000	40,000
Machine Learning/Deep Learning Engineer	60,000-80,000	75,000
Machine Learning Scientist	60,000-85,000	78,000
Deep Learning Scientist	50,000-90,000	75,000
Computer Vision Scientist	60,000-90,000	70,000
Lead Data Engineer	50,000-80,000	60,000
Data Engineer	45,000-60,000	50,000
Data Manager	47,000-62,000	57,000
Database Developer	35,000-50,000	44,000
Database Administrator	35,000-50,000	45,000
Data & Analytics/BI Manager	60,000-70,000	70,000
BI Developer	45,000-65,000	53,500
BI Analyst	35,000-45,000	45,000

MIDLANDS	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£ Typic
Data Architect	80,000-110,000	90,000	Data Architect	65,000-90,000	75,000
Lead Data Scientist	70,000-90,000	85,000	Lead Data Scientist	65,000-85,000	68,000
Data Scientist	50,000-80,000	70,000	Data Scientist	45,000-65,000	58,000
Data Analyst	30,000-45,000	40,000	Data Analyst	28,000-45,000	38,000
Performance Analyst	35,000-50,000	45,000	Performance Analyst	35,000-45,000	40,000
Machine Learning/Deep Learning Engineer	65,000-80,000	70,000	Machine Learning/Deep Learning Engineer	55,000-75,000	70,000
Machine Learning Scientist	65,000-85,000	80,000	Machine Learning Scientist	55,000-75,000	75,000
Deep Learning Scientist	60,000-80,000	75,000	Deep Learning Scientist	40,000-75,000	70,000
Computer Vision Scientist	60,000-95,000	75,000	Computer Vision Scientist	55,000-80,000	67,000
Lead Data Engineer	65,000-85,000	78,000	Lead Data Engineer	45,000-70,000	62,000
Data Engineer	50,000-65,000	57,000	Data Engineer	35,000-55,000	47,000
Data Manager	55,000-75,000	65,000	Data Manager	47,000-65,000	55,000
Database Developer	45,000-65,000	55,000	Database Developer	40,000-55,000	48,000
Database Administrator	40,000-60,000	45,000	Database Administrator	38,000-55,000	50,000
Data & Analytics/BI Manager	65,000-90,000	75,000	Data & Analytics/BI Manager	50,000-70,000	63,000
BI Developer	45,000-65,000	50,000	BI Developer	40,000-55,000	52,000
BI Analyst	40,000-60,000	45,000	BI Analyst	30,000-48,000	39,000



TECHNOLOGY **DATA & ADVANCED ANALYTICS**

NORTH WEST ENGLAND	£ Range	£ Typical
Data Architect	60,000-90,000	80,000
Lead Data Scientist	70,000-120,000	90,000
Data Scientist	50,000-100,000	65,000
Data Analyst	25,000-50,000	42,000
Performance Analyst	35,000-50,000	42,000
Machine Learning/Deep Learning Engineer	55,000-75,000	70,000
Machine Learning Scientist	55,000-80,000	75,000
Deep Learning Scientist	45,000-80,000	75,000
Computer Vision Scientist	55,000-80,000	68,000
Lead Data Engineer	65,000-90,000	75,000
Data Engineer	40,000-60,000	55,000
Data Manager	45,000-70,000	58,000
Database Developer	40,000-55,000	50,000
Database Administrator	40,000-70,000	50,000
Data & Analytics/BI Manager	50,000-75,000	65,000
BI Developer	40,000-60,000	50,000
BI Analyst	30,000-50,000	40,000

SCOTLAND	£ Range	£ Typical
Data Architect	65,000-100,000	80,000
Lead Data Scientist	65,000-100,000	80,000
Data Scientist	60,000-100,000	75,000
Data Analyst	35,000-60,000	48,000
Performance Analyst	30,000-70,000	40,000
Machine Learning/Deep Learning Engineer	60,000-80,000	70,000
Machine Learning Scientist	60,000-80,000	72,250
Deep Learning Scientist	60,000-95,000	75,000
Computer Vision Scientist	60,000-90,000	70,000
Lead Data Engineer	50,000-80,000	65,000
Data Engineer	45,000-60,000	55,000
Data Manager	60,000-80,000	65,000
Database Developer	35,000-65,000	52,000
Database Administrator	45,000-70,000	59,000
Data & Analytics/BI Manager	60,000-80,000	70,000
BI Developer	45,000-65,000	50,000
BI Analyst	35,000-65,000	45,000

NORTHERN IRELAND	£ Range	£ Typical
Data Architect	65,000-90,000	77,000
Lead Data Scientist	50,000-70,000	60,000
Data Scientist	40,000-60,000	50,000
Data Analyst	30,000-40,000	30,000
Performance Analyst	30,000-40,000	35,000
Machine Learning/Deep Learning Engineer	50,000-65,000	55,000
Machine Learning Scientist	45,000-65,000	60,000
Deep Learning Scientist	55,000-70,000	65,000
Computer Vision Scientist	40,000-65,000	50,000
Lead Data Engineer	50,000-70,000	65,000
Data Engineer	45,000-60,000	55,000
Data Manager	55,000-70,000	60,000
Database Developer	40,000-55,000	45,000
Database Administrator	45,000-60,000	55,000
Data & Analytics/BI Manager	55,000-70,000	60,000
BI Developer	35,000-60,000	50,000
BI Analyst	35,000-45,000	40,000



TECHNOLOGY **CLOUD**

LONDON	£ Range	£ Typical
Architect AWS/Azure	90,000-120,000	111,000
Architect VMware	80,000-95,000	87,000
Senior Engineer AWS/Azure	95,000-120,000	107,000
Senior Engineer VMware	70,000-85,000	77,000
Engineer AWS/Azure	70,000-125,000	102,000
Engineer VMware	55,000-75,000	62,000
Project Manager Cloud Infrastructure	70,000-100,000	87,000
DevOps Engineer	70,000-125,000	102,000
Site Reliability Engineer	75,000-105,000	102,000
Platform Engineer	80,000-100,000	97,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Architect AWS/Azure	75,000-95,000	91,000
Architect VMware	75,000-83,000	81,000
Senior Engineer AWS/Azure	70,000-80,000	77,000
Senior Engineer VMware	60,000-70,000	67,000
Engineer AWS/Azure	60,000-75,000	68,000
Engineer VMware	50,000-60,000	57,000
Project Manager Cloud Infrastructure	60,000-80,000	77,000
DevOps Engineer	60,000-80,000	74,500
Site Reliability Engineer	65,000-85,000	77,000
Platform Engineer	45,000-65,000	57,000

EAST OF ENGLAND	£ Range	£ Typical
Architect AWS/Azure	80,000-90,000	88,500
Architect VMware	75,000-90,000	81,000
Senior Engineer AWS/Azure	65,000-75,000	72,000
Senior Engineer VMware	60,000-70,000	67,000
Engineer AWS/Azure	65,000-80,000	68,000
Engineer VMware	40,000-50,000	48,500
Project Manager Cloud Infrastructure	70,000-90,000	77,000
DevOps Engineer	70,000-80,000	77,000
Site Reliability Engineer	65,000-75,000	73,000
Platform Engineer	50,000-70,000	58,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Architect AWS/Azure	75,000-95,000	88,000
Architect VMware	65,000-90,000	81,000
Senior Engineer AWS/Azure	60,000-80,000	71,000
Senior Engineer VMware	55,000-75,000	65,000
Engineer AWS/Azure	50,000-65,000	63,000
Engineer VMware	45,000-55,000	51,000
Project Manager Cloud Infrastructure	60,000-80,000	71,000
DevOps Engineer	55,000-80,000	71,000
Site Reliability Engineer	50,000-70,000	61,000
Platform Engineer	50,000-70,000	58,000

WALES	£ Range	£ Typical
Architect AWS/Azure	75,000-95,000	87,000
Architect VMware	65,000-90,000	81,000
Senior Engineer AWS/Azure	60,000-80,000	71,000
Senior Engineer VMware	55,000-75,000	67,000
Engineer AWS/Azure	50,000-65,000	63,000
Engineer VMware	45,000-55,000	51,000
Project Manager Cloud Infrastructure	60,000-80,000	70,000
DevOps Engineer	55,000-80,000	71,000
Site Reliability Engineer	50,000-70,000	61,000
Platform Engineer	50,000-70,000	58,000

MIDLANDS	£ Range	£ Typical
Architect AWS/Azure	90,000-120,000	102,000
Architect VMware	75,000-95,000	86,000
Senior Engineer AWS/Azure	70,000-90,000	77,000
Senior Engineer VMware	55,000-65,000	62,000
Engineer AWS/Azure	65,000-75,000	72,000
Engineer VMware	45,000-55,000	51,000
Project Manager Cloud Infrastructure	65,000-90,000	76,000
DevOps Engineer	60,000-80,000	72,000
Site Reliability Engineer	60,000-80,000	72,000
Platform Engineer	60,000-80,000	72,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical	NORTHERN IRELAND	£ Range	£T
Architect AWS/Azure	70,000-110,000	93,000	Architect AWS/Azure	75,000-110,000	96,
Architect VMware	70,000-85,000	76,000	Architect VMware	65,000-75,000	72,0
Senior Engineer AWS/Azure	55,000-75,000	68,000	Senior Engineer AWS/Azure	65,000-90,000	81,0
Senior Engineer VMware	50,000-65,000	62,000	Senior Engineer VMware	50,000-75,000	67,0
Engineer AWS/Azure	45,000-65,000	58,000	Engineer AWS/Azure	45,000-68,000	66,0
Engineer VMware	42,000-52,000	49,500	Engineer VMware	45,000-60,000	48,5
Project Manager Cloud Infrastructure	55,000-75,000	67,000	Project Manager Cloud Infrastructure	60,000-80,000	77,0
DevOps Engineer	50,000-75,000	67,000	DevOps Engineer	40,000-110,000	56,0
Site Reliability Engineer	55,000-70,000	67,000	Site Reliability Engineer	50,000-70,000	67,0
Platform Engineer	45,000-65,000	59,000	Platform Engineer	40,000-60,000	58,0

NORTH EAST ENGLAND	£ Range	£ Typical	SCOTLAND	£ Range	
Architect AWS/Azure	70,000-100,000	86,000	Architect AWS/Azure	75,000-95,000	
Architect VMware	65,000-75,000	71,000	Architect VMware	75,000-90,000	-
Senior Engineer AWS/Azure	55,000-70,000	61,000	Senior Engineer AWS/Azure	55,000-85,000	-
Senior Engineer VMware	50,000-60,000	56,000	Senior Engineer VMware	50,000-70,000	6
Engineer AWS/Azure	50,000-65,000	58,000	Engineer AWS/Azure	45,000-65,000	Ę
Engineer VMware	45,000-58,000	56,000	Engineer VMware	42,000-65,000	į
Project Manager Cloud Infrastructure	50,000-70,000	67,000	Project Manager Cloud Infrastructure	55,000-85,000	7
DevOps Engineer	50,000-70,000	57,000	DevOps Engineer	50,000-75,000	6
Site Reliability Engineer	50,000-65,000	62,000	Site Reliability Engineer	50,000-75,000	6
Platform Engineer	40,000-62,000	56,000	Platform Engineer	45,000-65,000	5

NORTH WEST ENGLAND	£ Range	£ Typical
Architect AWS/Azure	80,000-100,000	91,000
Architect VMware	75,000-90,000	87,000
Senior Engineer AWS/Azure	60,000-75,000	74,000
Senior Engineer VMware	60,000-70,000	67,000
Engineer AWS/Azure	55,000-65,000	63,000
Engineer VMware	55,000-70,000	62,000
Project Manager Cloud Infrastructure	60,000-75,000	71,000
DevOps Engineer	60,000-85,000	71,000
Site Reliability Engineer	55,000-70,000	67,000
Platform Engineer	55,000-75,000	64,000



TECHNOLOGY INFRASTRUCTURE

LONDON	£ Range	£ Typical
Infrastructure Specialist/Architect	75,000-95,000	90,000
Server Support Engineer	43,000-53,000	50,000
Desktop Support Analyst/2nd Line	30,000-45,000	37,000
Application Support Analyst	45,000-75,000	50,000
Field Engineer	33,000-42,000	38,000
Helpdesk/Service Desk Analyst	30,000-37,000	32,000
Service Delivery Manager	50,000-75,000	60,000
Service Desk Manager	45,000-70,000	60,000
Network Engineer	50,000-60,000	55,000
Windows Systems Administrator	50,000-60,000	55,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Infrastructure Specialist/Architect	75,000-95,000	90,000
Server Support Engineer	45,000-55,000	50,000
Desktop Support Analyst/2nd Line	30,000-45,000	37,000
Application Support Analyst	35,000-40,000	40,000
Field Engineer	35,000-45,000	38,000
Helpdesk/Service Desk Analyst	28,000-35,000	32,000
Service Delivery Manager	55,000-80,000	60,000
Service Desk Manager	55,000-65,000	60,000
Network Engineer	48,000-65,000	55,000
Windows Systems Administrator	45,000-60,000	55,000

EAST OF ENGLAND	£ Range	£ Typical
Infrastructure Specialist/Architect	65,000-85,000	77,000
Server Support Engineer	37,000-50,000	47,000
Desktop Support Analyst/2nd Line	30,000-40,000	34,000
Application Support Analyst	35,000-50,000	40,000
Field Engineer	30,000-40,000	34,000
Helpdesk/Service Desk Analyst	20,000-28,000	27,500
Service Delivery Manager	50,000-75,000	60,000
Service Desk Manager	50,000-60,000	53,000
Network Engineer	50,000-60,000	55,000
Windows Systems Administrator	45,000-55,000	50,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Infrastructure Specialist/Architect	65,000-85,000	70,000
Server Support Engineer	40,000-50,000	45,000
Desktop Support Analyst/2nd Line	28,000-38,000	33,000
Application Support Analyst	35,000-50,000	40,000
Field Engineer	26,000-36,000	30,000
Helpdesk/Service Desk Analyst	24,000-32,000	28,000
Service Delivery Manager	55,000-70,000	60,000
Service Desk Manager	40,000-55,000	50,000
Network Engineer	45,000-65,000	55,000
Windows Systems Administrator	40,000-55,000	45,000

WALES	£ Range	£ Typical
Infrastructure Specialist/Architect	65,000-85,000	70,000
Server Support Engineer	40,000-50,000	45,000
Desktop Support Analyst/2nd Line	28,000-38,000	33,000
Application Support Analyst	35,000-50,000	40,000
Field Engineer	26,000-36,000	35,000
Helpdesk/Service Desk Analyst	24,000-32,000	28,000
Service Delivery Manager	55,000-70,000	60,000
Service Desk Manager	40,000-55,000	50,000
Network Engineer	45,000-65,000	55,000
Windows Systems Administrator	40,000-55,000	45,000

MIDLANDS	£ Range	£ Typical
Infrastructure Specialist/Architect	70,000-85,000	80,000
Server Support Engineer	45,000-55,000	50,000
Desktop Support Analyst/2nd Line	27,000-37,000	35,000
Application Support Analyst	30,000-40,000	37,000
Field Engineer	35,000-45,000	37,500
Helpdesk/Service Desk Analyst	24,000-30,000	28,000
Service Delivery Manager	55,000-65,000	65,000
Service Desk Manager	42,000-55,000	50,000
Network Engineer	40,000-55,000	50,000
Windows Systems Administrator	35,000-50,000	45,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical	NORTHERN IRELAND	£ Range
frastructure Specialist/Architect	65,000-85,000	75,000	Infrastructure Specialist/Architect	55,000-80,00
Server Support Engineer	35,000-50,000	45,000	Server Support Engineer	35,000-45,00
Desktop Support Analyst/2nd Line	27,000-37,000	33,000	Desktop Support Analyst/2nd Line	25,000-35,000
Application Support Analyst	35,000-50,000	42,000	Application Support Analyst	25,000-45,000
Field Engineer	32,000-42,000	37,000	Field Engineer	25,000-35,000
Helpdesk/Service Desk Analyst	24,000-30,000	26,000	Helpdesk/Service Desk Analyst	22,000-30,000
Service Delivery Manager	50,000-70,000	65,000	Service Delivery Manager	45,000-55,000
Service Desk Manager	40,000-55,000	50,000	Service Desk Manager	30,000-50,000
Network Engineer	50,000-60,000	50,000	Network Engineer	30,000-50,000
Windows Systems Administrator	38,000-50,000	45,000	Windows Systems Administrator	30,000-50,000

NORTH EAST ENGLAND	£ Range	£ Typical	SCOTLAND	£ Range
nfrastructure Specialist/Architect	60,000-80,000	74,000	Infrastructure Specialist/Architect	55,000-80,0
Server Support Engineer	33,000-50,000	43,000	Server Support Engineer	40,000-50,00
Desktop Support Analyst/2nd Line	27,000-35,000	32,000	Desktop Support Analyst/2nd Line	26,000-36,50
Application Support Analyst	35,000-45,000	35,000	Application Support Analyst	30,000-45,000
Field Engineer	32,000-42,000	35,000	Field Engineer	25,000-43,000
Helpdesk/Service Desk Analyst	24,000-30,000	26,000	Helpdesk/Service Desk Analyst	22,000-28,000
Service Delivery Manager	55,000-70,000	60,000	Service Delivery Manager	45,000-65,000
Service Desk Manager	42,000-55,000	48,000	Service Desk Manager	34,000-50,000
Network Engineer	44,000-55,000	46,000	Network Engineer	34,000-56,000
Windows Systems Administrator	33,000-50,000	40,000	Windows Systems Administrator	31,000-52,000

NORTH WEST ENGLAND	£ Range	£ Typical
Infrastructure Specialist/Architect	60,000-85,000	75,000
Server Support Engineer	45,000-55,000	47,000
Desktop Support Analyst/2nd Line	30,000-40,000	35,000
Application Support Analyst	35,000-55,000	45,000
Field Engineer	35,000-45,000	40,000
Helpdesk/Service Desk Analyst	25,000-35,000	30,000
Service Delivery Manager	55,000-70,000	58,000
Service Desk Manager	45,000-55,000	50,000
Network Engineer	45,000-55,000	50,000
Windows Systems Administrator	38,000-50,000	45,000



TECHNOLOGY **INTELLIGENT AUTOMATION**

LONDON	£ Range	£ Typical
RPA Business Analyst	55,000-70,000	65,000
RPA Developer	45,000-70,000	55,000
RPA Project Manager	55,000-75,000	65,000
RPA Architect	70,000-95,000	80,000
RPA Consultant	65,000-85,000	75,000
Head of RPA	90,000-130,000	110,000
Head of Machine Learning/ML Manager	100,000-130,000	120,000
Machine Learning Consultant	75,000-90,000	85,000
Machine Learning Engineer	60,000-85,000	75,000

SOUTH EAST ENGLAND	£ Range	£ Typical
RPA Business Analyst	55,000-70,000	62,000
RPA Developer	45,000-70,000	55,000
RPA Project Manager	55,000-75,000	65,000
RPA Architect	70,000-95,000	80,000
RPA Consultant	65,000-85,000	75,000
Head of RPA	90,000-130,000	110,000
Head of Machine Learning/ML Manager	100,000-120,000	110,000
Machine Learning Consultant	70,000-85,000	75,000
Machine Learning Engineer	55,000-75,000	70,000

EAST OF ENGLAND	£ Range	£ Typical
RPA Business Analyst	45,000-60,000	52,000
RPA Developer	45,000-60,000	50,000
RPA Project Manager	55,000-70,000	65,000
RPA Architect	60,000-85,000	75,000
RPA Consultant	65,000-85,000	70,000
Head of RPA	90,000-130,000	110,000
Head of Machine Learning/ML Manager	100,000-120,000	110,000
Machine Learning Consultant	70,000-85,000	75,000
Machine Learning Engineer	55,000-75,000	70,000

SOUTH WEST & WALES	£ Range	£ Typical
RPA Business Analyst	45,000-60,000	52,000
RPA Developer	45,000-60,000	50,000
RPA Project Manager	55,000-70,000	65,000
RPA Architect	60,000-85,000	75,000
RPA Consultant	65,000-85,000	70,000
Head of RPA	90,000-130,000	110,000
Head of Machine Learning/ML Manager	100,000-120,000	110,000
Machine Learning Consultant	70,000-85,000	75,000
Machine Learning Engineer	55,000-75,000	70,000

MIDLANDS	£ Range	£ Typical
RPA Business Analyst	45,000-60,000	52,000
RPA Developer	45,000-60,000	50,000
RPA Project Manager	55,000-70,000	65,000
RPA Architect	60,000-85,000	75,000
RPA Consultant	65,000-85,000	70,000
Head of RPA	90,000-130,000	110,000
Head of Machine Learning/ML Manager	100,000-120,000	110,000
Machine Learning Consultant	70,000-85,000	75,000
Machine Learning Engineer	55,000-75,000	70,000

YORKSHIRE AND THE NORTH EAST	£ Range	£ Typical
RPA Business Analyst	45,000-60,000	52,000
RPA Developer	45,000-60,000	50,000
RPA Project Manager	55,000-70,000	65,000
RPA Architect	60,000-85,000	75,000
RPA Consultant	65,000-85,000	70,000
Head of RPA	90,000-130,000	110,000
Head of Machine Learning/ML Manager	100,000-120,000	110,000
Machine Learning Consultant	70,000-85,000	75,000
Machine Learning Engineer	55,000-75,000	70,000

NORTH WEST ENGLAND	£ Range	£ Typical
RPA Business Analyst	45,000-60,000	52,000
RPA Developer	45,000-60,000	50,000
RPA Project Manager	55,000-70,000	65,000
RPA Architect	60,000-85,000	75,000
RPA Consultant	65,000-85,000	70,000
Head of RPA	90,000-130,000	110,000
Head of Machine Learning/ML Manager	100,000-120,000	110,000
Machine Learning Consultant	70,000-85,000	75,000
Machine Learning Engineer	55,000-75,000	70,000

NORTHERN IRELAND	£ Range	£ Typical
RPA Business Analyst	45,000-60,000	52,000
RPA Developer	45,000-60,000	50,000
RPA Project Manager	55,000-70,000	65,000
RPA Architect	60,000-85,000	75,000
RPA Consultant	65,000-85,000	70,000
Head of RPA	90,000-130,000	110,000
Head of Machine Learning/ML Manager	100,000-120,000	110,000
Machine Learning Consultant	70,000-85,000	75,000
Machine Learning Engineer	55,000-75,000	70,000

SCOTLAND	£ Range	£ Ty
RPA Business Analyst	45,000-60,000	52,0
RPA Developer	45,000-60,000	50,0
RPA Project Manager	55,000-70,000	65,0
RPA Architect	60,000-85,000	75,0
RPA Consultant	65,000-85,000	70,0
Head of RPA	90,000-130,000	110,
Head of Machine Learning/ML Manager	100,000-120,000	110,
Machine Learning Consultant	70,000-85,000	75,0
Machine Learning Engineer	55,000-75,000	70,0



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LONDON	£ Range	£ Typical
SAP Architect	90,000-103,000	101,000
SAP S4/HANA	80,000-95,000	91,000
SAP Project Manager	62,500-75,000	71,000
SAP SuccessFactors Consultant	75,000-87,000	83,500
SAP BASIS Consultant	65,000-75,000	73,000
Oracle EBS DBA	60,000-75,000	72,000
Oracle EBS Functional Consultant	65,000-80,000	77,000
Oracle EBS Technical Consultant	70,000-85,000	82,000
Oracle EBS Project Manager	65,000-80,000	77,000
Oracle Netsuite Consultant	60,000-75,000	72,000
Oracle Fusion DBA	65,000-78,000	76,000
Oracle Fusion Technical Consultant	67,000-77,000	76,000
Oracle Fusion Functional Consultant	75,000-85,000	84,500
Oracle Fusion Project Manager	67,000-80,000	77,000
Oracle Trainer	45,000-60,000	59,000
ERP Project Manager	65,000-80,000	75,000
ERP Technical Consultant	65,000-80,000	77,000
ERP Functional Consultant	57,000-80,000	72,000
ERP Support Analyst	40,000-55,000	50,000
ERP Programme Manager	80,000-100,000	91,000
ERP Business Analyst	50,000-65,000	61,000
Workday Integration Consultant	75,000-85,000	80,500
Workday Configuration Consultant	65,000-85,000	70,500
Workday HCM Consultant	65,000-85,000	70,500
Workday Financial Consultant	80,000-90,000	85,500
Workday Payroll Consultant	65,000-75,000	70,500
Workday Project Manager	70,000-80,000	75,500
Workday Business Analyst	70,000-80,000	75,500

SOUTH EAST ENGLAND	£ Range	£ Typical
SAP Architect	72,000-90,000	86,000
SAP S4/HANA	62,000-70,000	67,000
SAP Project Manager	60,000-75,000	71,000
SAP SuccessFactors Consultant	60,000-70,000	66,000
SAP BASIS Consultant	55,000-70,000	66,000
Oracle EBS DBA	60,000-70,000	66,000
Oracle EBS Functional Consultant	65,000-75,000	71,000
Oracle EBS Technical Consultant	70,000-80,000	76,000
Oracle EBS Project Manager	65,000-75,000	71,000
Oracle Netsuite Consultant	60,000-70,000	67,000
Oracle Fusion DBA	63,000-73,000	70,000
Oracle Fusion Technical Consultant	67,000-77,000	74,500
Oracle Fusion Functional Consultant	72,000-82,000	79,500
Oracle Fusion Project Manager	67,000-77,000	76,000
Oracle Trainer	45,000-55,000	52,000
ERP Project Manager	65,000-75,000	70,000
ERP Technical Consultant	60,000-70,000	68,000
ERP Functional Consultant	57,000-70,000	66,000
ERP Support Analyst	40,000-55,000	47,000
ERP Programme Manager	80,000-100,000	86,000
ERP Business Analyst	50,000-65,000	60,000
Workday Integration Consultant	75,000-85,000	80,500
Workday Configuration Consultant	65,000-85,000	70,500
Workday HCM Consultant	65,000-85,000	70,500
Workday Financial Consultant	80,000-90,000	85,500
Workday Payroll Consultant	65,000-75,000	70,500
Workday Project Manager	70,000-80,000	75,500
Workday Business Analyst	70,000-80,000	75,500

EAST OF ENGLAND	£ Range	£ Typical	SOUTH WEST ENGLAND	£ Range	£
SAP Architect	72,000-90,000	86,000	SAP Architect	72,000-90,000	8
SAP S4/HANA	62,000-75,000	71,000	SAP S4/HANA	62,000-70,000	e
SAP Project Manager	60,000-75,000	71,000	SAP Project Manager	60,000-75,000	-
SAP SuccessFactors Consultant	60,000-70,000	66,000	SAP SuccessFactors Consultant	60,000-70,000	(
SAP BASIS Consultant	55,000-70,000	66,000	SAP BASIS Consultant	55,000-70,000	(
Oracle EBS DBA	60,000-70,000	67,000	Oracle EBS DBA	60,000-70,000	(
Oracle EBS Functional Consultant	65,000-75,000	72,000	Oracle EBS Functional Consultant	65,000-75,000	-
Oracle EBS Technical Consultant	70,000-80,000	77,000	Oracle EBS Technical Consultant	70,000-80,000	
Oracle EBS Project Manager	65,000-75,000	72,000	Oracle EBS Project Manager	65,000-75,000	
Oracle Netsuite Consultant	60,000-70,000	67,000	Oracle Netsuite Consultant	60,000-70,000	(
Oracle Fusion DBA	63,000-73,000	70,000	Oracle Fusion DBA	63,000-73,000	-
Oracle Fusion Technical Consultant	67,000-77,000	74,500	Oracle Fusion Technical Consultant	67,000-77,000	-
Oracle Fusion Functional Consultant	72,000-82,000	79,500	Oracle Fusion Functional Consultant	72,000-82,000	
Oracle Fusion Project Manager	67,000-77,000	76,000	Oracle Fusion Project Manager	67,000-77,000	
Oracle Trainer	45,000-55,000	52,000	Oracle Trainer	45,000-55,000	
ERP Project Manager	65,000-75,000	71,000	ERP Project Manager	65,000-75,000	-
ERP Technical Consultant	60,000-70,000	65,000	ERP Technical Consultant	60,000-70,000	(
ERP Functional Consultant	57,000-70,000	65,000	ERP Functional Consultant	57,000-70,000	(
ERP Support Analyst	40,000-55,000	46,000	ERP Support Analyst	40,000-55,000	4
ERP Programme Manager	80,000-100,000	87,000	ERP Programme Manager	80,000-100,000	8
ERP Business Analyst	50,000-65,000	60,000	ERP Business Analyst	50,000-65,000	(
Workday Integration Consultant	75,000-85,000	80,500	Workday Integration Consultant	75,000-85,000	8
Workday Configuration Consultant	65,000-85,000	70,500	Workday Configuration Consultant	65,000-85,000	-
Workday HCM Consultant	65,000-85,000	70,500	Workday HCM Consultant	65,000-85,000	-
Workday Financial Consultant	80,000-90,000	85,500	Workday Financial Consultant	80,000-90,000	1
Workday Payroll Consultant	65,000-75,000	70,500	Workday Payroll Consultant	65,000-75,000	-
Workday Project Manager	70,000-80,000	75,500	Workday Project Manager	70,000-80,000	-
Workday Business Analyst	70,000-80,000	75,500	Workday Business Analyst	70,000-80,000	-



WALES	£ Range	£ Typical	MIDLANDS	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£ Typical
SAP Architect	72,000-90,000	85,000	SAP Architect	72,000-95,000	91000	SAP Architect	72,000-90,000	88,500	SAP Architect	72,000-90,000	85,000
SAP S4/HANA	62,000-70,000	68,000	SAP S4/HANA	80,000-90,000	86,000	SAP S4/HANA	62,000-70,000	68,000	SAP S4/HANA	62,000-70,000	68,000
SAP Project Manager	60,000-75,000	71,000									
SAP SuccessFactors Consultant	60,000-70,000	63,000	SAP SuccessFactors Consultant	68,000-80,000	75,000	SAP SuccessFactors Consultant	60,000-70,000	63,000	SAP SuccessFactors Consultant	60,000-70,000	63,000
SAP BASIS Consultant	55,000-70,000	61,000	SAP BASIS Consultant	60,000-75,000	67,000	SAP BASIS Consultant	55,000-70,000	58,000	SAP BASIS Consultant	55,000-70,000	56,000
Oracle EBS DBA	60,000-70,000	66,000	Oracle EBS DBA	60,000-70,000	67,000	Oracle EBS DBA	60,000-70,000	67,000	Oracle EBS DBA	60,000-70,000	66,000
Oracle EBS Functional Consultant	65,000-75,000	71,000	Oracle EBS Functional Consultant	65,000-75,000	72,000	Oracle EBS Functional Consultant	65,000-75,000	72,000	Oracle EBS Functional Consultant	65,000-75,000	71,000
Oracle EBS Technical Consultant	70,000-80,000	76,000	Oracle EBS Technical Consultant	70,000-80,000	77,000	Oracle EBS Technical Consultant	70,000-80,000	77,000	Oracle EBS Technical Consultant	70,000-80,000	76,000
Oracle EBS Project Manager	65,000-75,000	71,000	Oracle EBS Project Manager	65,000-75,000	72,000	Oracle EBS Project Manager	65,000-75,000	72,000	Oracle EBS Project Manager	65,000-75,000	71,000
Oracle Netsuite Consultant	60,000-70,000	66,000	Oracle Netsuite Consultant	60,000-70,000	67,000	Oracle Netsuite Consultant	60,000-70,000	67,000	Oracle Netsuite Consultant	60,000-70,000	66,000
Oracle Fusion DBA	63,000-73,000	69,000	Oracle Fusion DBA	63,000-73,000	70,000	Oracle Fusion DBA	63,000-73,000	70,000	Oracle Fusion DBA	63,000-73,000	69,000
Oracle Fusion Technical Consultant	67,000-77,000	73,500	Oracle Fusion Technical Consultant	67,000-77,000	74,500	Oracle Fusion Technical Consultant	67,000-77,000	74,500	Oracle Fusion Technical Consultant	67,000-77,000	73,500
Oracle Fusion Functional Consultant	72,000-82,000	77,500	Oracle Fusion Functional Consultant	72,000-82,000	79,500	Oracle Fusion Functional Consultant	72,000-82,000	79,500	Oracle Fusion Functional Consultant	72,000-82,000	75,000
Oracle Fusion Project Manager	67,000-77,000	72,500	Oracle Fusion Project Manager	67,000-77,000	76,000	Oracle Fusion Project Manager	67,000-77,000	76,000	Oracle Fusion Project Manager	67,000-77,000	71,000
Oracle Trainer	45,000-55,000	49,000	Oracle Trainer	45,000-55,000	52,000	Oracle Trainer	45,000-55,000	52,000	Oracle Trainer	45,000-55,000	49,000
ERP Project Manager	65,000-75,000	70,000	ERP Project Manager	65,000-75,000	70,000	ERP Project Manager	57,000-67,000	66,000	ERP Project Manager	62,000-75,000	64,000
ERP Technical Consultant	60,000-70,000	65,000	ERP Technical Consultant	60,000-70,000	66,000	ERP Technical Consultant	60,000-70,000	66,000	ERP Technical Consultant	60,000-70,000	66,000
ERP Functional Consultant	57,000-70,000	62,000	ERP Functional Consultant	57,000-70,000	65,000	ERP Functional Consultant	55,000-65,000	65,000	ERP Functional Consultant	57,000-70,000	65,000
ERP Support Analyst	40,000-55,000	47,000	ERP Support Analyst	40,000-55,000	46,000	ERP Support Analyst	37,000-47,000	44,000	ERP Support Analyst	40,000-55,000	40,000
ERP Programme Manager	80,000-100,000	85,000	ERP Programme Manager	80,000-100,000	83,000	ERP Programme Manager	80,000-100,000	83,000	ERP Programme Manager	75,000-100,000	77,500
ERP Business Analyst	50,000-65,000	60,000	ERP Business Analyst	50,000-65,000	60,000	ERP Business Analyst	50,000-60,000	54,000	ERP Business Analyst	50,000-65,000	55,000
Workday Integration Consultant	75,000-85,000	80,500									
Workday Configuration Consultant	65,000-85,000	70,500									
Workday HCM Consultant	65,000-85,000	70,500									
Workday Financial Consultant	80,000-90,000	85,500									
Workday Payroll Consultant	65,000-75,000	70,500									
Workday Project Manager	70,000-80,000	75,500									
Workday Business Analyst	70,000-80,000	75,500									



SAP Architect 80,000-100,000 85,000 SAP S4/HANA 70,000-80,000 71,000 SAP Project Manager 70,000-90,000 74,000 SAP SuccessFactors Consultant 60,000-67,000 66,000 SAP BASIS Consultant 55,000-65,000 58,000 Oracle EBS DBA 60,000-70,000 67,000 Oracle EBS Functional Consultant 65,000-75,000 72,000 Oracle EBS Froject Manager 65,000-75,000 72,000 Oracle EBS Project Manager 63,000-70,000 67,000 Oracle Fusion DBA 63,000-73,000 70,000 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 63,500 ERP Project Manager 57,000-67,000 63,500 ERP Project Manager 80,000-100,000 84,000 ERP Programme Manager 80,000-100,000 84,000 ERP Programme Manager 50,000-85,000 <th>NORTH WEST ENGLAND</th> <th>£ Range</th> <th>£ Typical</th>	NORTH WEST ENGLAND	£ Range	£ Typical
SAP Project Manager 70,000-90,000 74,000 SAP SuccessFactors Consultant 60,000-67,000 66,000 SAP BASIS Consultant 55,000-65,000 58,000 Oracle EBS DBA 60,000-70,000 67,000 Oracle EBS Functional Consultant 65,000-75,000 72,000 Oracle EBS Technical Consultant 70,000-80,000 77,000 Oracle EBS Project Manager 65,000-75,000 72,000 Oracle Fusion Consultant 60,000-70,000 67,000 Oracle Fusion DBA 63,000-73,000 70,000 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-77,000 76,000 Oracle Fusion Project Manager 67,000-77,000 66,000 ERP Project Manager 57,000-67,000 66,000 ERP Functional Consultant 50,000-60,000 56,000 ERP Programme Manager 80,000-100,000 84,000 ERP Business	SAP Architect	80,000-100,000	85,000
SAP SuccessFactors Consultant 60,000-67,000 66,000 SAP BASIS Consultant 55,000-65,000 58,000 Oracle EBS DBA 60,000-70,000 67,000 Oracle EBS Functional Consultant 65,000-75,000 72,000 Oracle EBS Project Manager 65,000-75,000 72,000 Oracle EBS Project Manager 63,000-70,000 67,000 Oracle Fusion DBA 63,000-73,000 70,000 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Technical Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 63,500 ERP Project Manager 57,000-67,000 63,000 ERP Functional Consultant 60,000-70,000 66,000 ERP Functional Consultant 50,000-65,000 61,000 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-65,000 56,000 Workday Integratio	SAP S4/HANA	70,000-80,000	71,000
SAP BASIS Consultant 55,000-65,000 58,000 Oracle EBS DBA 60,000-70,000 67,000 Oracle EBS Functional Consultant 65,000-75,000 72,000 Oracle EBS Technical Consultant 70,000-80,000 77,000 Oracle EBS Project Manager 65,000-75,000 72,000 Oracle EBS Project Manager 65,000-75,000 72,000 Oracle Fusion DBA 63,000-73,000 70,000 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 76,000 Oracle Fusion Project Manager 57,000-67,000 63,500 ERP Project Manager 57,000-65,000 61,000 ERP Functional Consultant 50,000-60,000 84,000 ERP Support Analyst 37,000-47,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 70,500 Workday LCM Consul	SAP Project Manager	70,000-90,000	74,000
Oracle EBS DBA 60,000-70,000 67,000 Oracle EBS Functional Consultant 65,000-75,000 72,000 Oracle EBS Technical Consultant 70,000-80,000 77,000 Oracle EBS Project Manager 65,000-75,000 72,000 Oracle EBS Project Manager 65,000-75,000 72,000 Oracle Eusion DBA 63,000-73,000 67,000 Oracle Fusion DBA 63,000-77,000 74,500 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 76,000 Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Support Analyst 37,000-47,000 43,500 ERP Support Analyst 50,000-60,000 56,000 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-85,000 70,500 Workday Integration Consultant 65	SAP SuccessFactors Consultant	60,000-67,000	66,000
Oracle EBS Functional Consultant 65,000-75,000 72,000 Oracle EBS Technical Consultant 70,000-80,000 77,000 Oracle EBS Project Manager 65,000-75,000 67,000 Oracle Netsuite Consultant 60,000-70,000 67,000 Oracle Fusion DBA 63,000-73,000 70,000 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 63,500 Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Support Analyst 37,000-47,000 43,500 ERP Support Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 70,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 70,500 Workday Financi	SAP BASIS Consultant	55,000-65,000	58,000
Oracle EBS Technical Consultant 70,000-80,000 77,000 Oracle EBS Project Manager 65,000-75,000 72,000 Oracle Netsuite Consultant 60,000-70,000 67,000 Oracle Fusion DBA 63,000-73,000 70,000 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Technical Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 76,000 Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 70,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 85,500 Workday Payroll Consul	Oracle EBS DBA	60,000-70,000	67,000
Oracle EBS Project Manager 65,000-75,000 72,000 Oracle Netsuite Consultant 60,000-70,000 67,000 Oracle Fusion DBA 63,000-73,000 70,000 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 76,000 Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 70,500 Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant	Oracle EBS Functional Consultant	65,000-75,000	72,000
Oracle Netsuite Consultant 60,000-70,000 67,000 Oracle Fusion DBA 63,000-73,000 70,000 Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Technical Consultant 72,000-82,000 79,500 Oracle Fusion Functional Consultant 72,000-77,000 76,000 Oracle Fusion Project Manager 67,000-77,000 76,000 Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-85,000 70,500 Workday Integration Consultant 65,000-85,000 70,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 85,500	Oracle EBS Technical Consultant	70,000-80,000	77,000
Oracle Fusion DBA63,000-73,00070,000Oracle Fusion Technical Consultant67,000-77,00074,500Oracle Fusion Functional Consultant72,000-82,00079,500Oracle Fusion Project Manager67,000-77,00076,000Oracle Trainer45,000-55,00052,000ERP Project Manager57,000-67,00063,500ERP Technical Consultant60,000-70,00066,000ERP Functional Consultant55,000-65,00061,000ERP Support Analyst37,000-47,00043,500ERP Programme Manager80,000-100,00084,000ERP Business Analyst50,000-60,00056,000Workday Integration Consultant65,000-85,00070,500Workday HCM Consultant65,000-85,00070,500Workday Financial Consultant80,000-90,00085,500Workday Payroll Consultant65,000-75,00070,500Workday Project Manager70,000-80,00075,500	Oracle EBS Project Manager	65,000-75,000	72,000
Oracle Fusion Technical Consultant 67,000-77,000 74,500 Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 76,000 Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 65,000-85,000 70,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday Financial Consultant 65,000-75,000 70,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Oracle Netsuite Consultant	60,000-70,000	67,000
Oracle Fusion Functional Consultant 72,000-82,000 79,500 Oracle Fusion Project Manager 67,000-77,000 76,000 Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 70,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-75,000 85,500 Workday Pinancial Consultant 65,000-75,000 70,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Oracle Fusion DBA	63,000-73,000	70,000
Oracle Fusion Project Manager 67,000-77,000 76,000 Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 65,000-85,000 70,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday Financial Consultant 65,000-75,000 70,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Oracle Fusion Technical Consultant	67,000-77,000	74,500
Oracle Trainer 45,000-55,000 52,000 ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 84,000 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 70,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-90,000 85,500 Workday Financial Consultant 65,000-75,000 70,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Oracle Fusion Functional Consultant	72,000-82,000	79,500
ERP Project Manager 57,000-67,000 63,500 ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 80,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 85,500 Workday Financial Consultant 65,000-75,000 70,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Oracle Fusion Project Manager	67,000-77,000	76,000
ERP Technical Consultant 60,000-70,000 66,000 ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 70,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 70,500 Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Oracle Trainer	45,000-55,000	52,000
ERP Functional Consultant 55,000-65,000 61,000 ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 80,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 70,500 Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	ERP Project Manager	57,000-67,000	63,500
ERP Support Analyst 37,000-47,000 43,500 ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 80,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 70,500 Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	ERP Technical Consultant	60,000-70,000	66,000
ERP Programme Manager 80,000-100,000 84,000 ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 80,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 70,500 Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	ERP Functional Consultant	55,000-65,000	61,000
ERP Business Analyst 50,000-60,000 56,000 Workday Integration Consultant 75,000-85,000 80,500 Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 70,500 Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	ERP Support Analyst	37,000-47,000	43,500
Workday Integration Consultant75,000-85,00080,500Workday Configuration Consultant65,000-85,00070,500Workday HCM Consultant65,000-85,00070,500Workday Financial Consultant80,000-90,00085,500Workday Payroll Consultant65,000-75,00070,500Workday Project Manager70,000-80,00075,500	ERP Programme Manager	80,000-100,000	84,000
Workday Configuration Consultant 65,000-85,000 70,500 Workday HCM Consultant 65,000-85,000 70,500 Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	ERP Business Analyst	50,000-60,000	56,000
Workday HCM Consultant 65,000-85,000 70,500 Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Workday Integration Consultant	75,000-85,000	80,500
Workday Financial Consultant 80,000-90,000 85,500 Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Workday Configuration Consultant	65,000-85,000	70,500
Workday Payroll Consultant 65,000-75,000 70,500 Workday Project Manager 70,000-80,000 75,500	Workday HCM Consultant	65,000-85,000	70,500
Workday Project Manager 70,000-80,000 75,500	Workday Financial Consultant	80,000-90,000	85,500
	Workday Payroll Consultant	65,000-75,000	70,500
Workday Business Analyst 70,000-80,000 75,500	Workday Project Manager	70,000-80,000	75,500
	Workday Business Analyst	70,000-80,000	75,500

SCOTLAND	£ Range	£ Typical
SAP Architect	72,000-92,000	91,000
SAP S4/HANA	62,000-72,000	71,000
SAP Project Manager	60,000-75,000	71,000
SAP SuccessFactors Consultant	60,000-70,000	68,000
SAP BASIS Consultant	55,000-70,000	58,000
Oracle EBS DBA	60,000-70,000	68,000
Oracle EBS Functional Consultant	65,000-75,000	73,000
Oracle EBS Technical Consultant	70,000-80,000	78,000
Oracle EBS Project Manager	65,000-75,000	73,000
Oracle Netsuite Consultant	60,000-70,000	68,000
Oracle Fusion DBA	63,000-73,000	71,000
Oracle Fusion Technical Consultant	67,000-77,000	76,000
Oracle Fusion Functional Consultant	72,000-82,000	80,000
Oracle Fusion Project Manager	67,000-77,000	77,000
Oracle Trainer	45,000-55,000	52,000
ERP Project Manager	65,000-75,000	70,000
ERP Technical Consultant	60,000-70,000	66,000
ERP Functional Consultant	57,000-70,000	65,000
ERP Support Analyst	40,000-55,000	47,000
ERP Programme Manager	75,000-100,000	81,000
ERP Business Analyst	50,000-65,000	57,000
Workday Integration Consultant	75,000-85,000	80,500
Workday Configuration Consultant	65,000-85,000	70,500
Workday HCM Consultant	65,000-85,000	70,500
Workday Financial Consultant	80,000-90,000	85,500
Workday Payroll Consultant	65,000-75,000	70,500
Workday Project Manager	70,000-80,000	75,500
Workday Business Analyst	70,000-80,000	75,500



TECHNOLOGY SERVICENOW

LONDON	£ Range	£ Typical
ServiceNow Engagement Manager	80,000-100,000	92,000
ServiceNow Consultant	45,000-60,000	56,000
ServiceNow Configuration Manager	45,000-60,000	51,000
ServiceNow Systems Administrator	25,000-45,000	35,750
ServiceNow Developer	35,000-70,000	56,000
ServiceNow Business Analyst	60,000-80,000	71,500
ServiceNow Project Manager	70,000-80,000	72,500
ServiceNow Programme Manager	70,000-90,000	81,500
ServiceNow Technical Consultant	50,000-85,000	76,500
ServiceNow Technical Architect	85,000-100,000	92,000
ServiceNow Solutions Architect	85,000-100,000	92,000
ServiceNow Pre-sales Consultant	90,000-110,000	107,000
ServiceNow Service Delivery Manager	70,000-90,000	81,500

SOUTH EAST ENGLAND	£ Range	£ Typical
ServiceNow Engagement Manager	80,000-100,000	92,000
ServiceNow Consultant	45,000-60,000	56,000
ServiceNow Configuration Manager	45,000-60,000	51,000
ServiceNow Systems Administrator	25,000-45,000	36,000
ServiceNow Developer	35,000-70,000	56,000
ServiceNow Business Analyst	60,000-80,000	71,500
ServiceNow Project Manager	70,000-80,000	72,000
ServiceNow Programme Manager	70,000-90,000	82,000
ServiceNow Technical Consultant	50,000-85,000	76,500
ServiceNow Technical Architect	85,000-100,000	92,000
ServiceNow Solutions Architect	85,000-100,000	92,000
ServiceNow Pre-sales Consultant	90,000-110,000	107,000
ServiceNow Service Delivery Manager	70,000-90,000	82,000

SOUTH WEST ENGLAND	£ Range	£ Typical
ServiceNow Engagement Manager	80,000-100,000	92,000
ServiceNow Consultant	45,000-60,000	56,500
ServiceNow Configuration Manager	45,000-60,000	51,500
ServiceNow Systems Administrator	25,000-45,000	36,000
ServiceNow Developer	35,000-70,000	56,500
ServiceNow Business Analyst	60,000-80,000	71,500
ServiceNow Project Manager	70,000-80,000	72,000
ServiceNow Programme Manager	70,000-90,000	82,000
ServiceNow Technical Consultant	50,000-85,000	76,500
ServiceNow Technical Architect	85,000-100,000	92,000
ServiceNow Solutions Architect	85,000-100,000	92,000
ServiceNow Pre-sales Consultant	90,000-110,000	107,000
ServiceNow Service Delivery Manager	70,000-90,000	82,000

WALES	£ Range	£ Typical
ServiceNow Engagement Manager	80,000-100,000	92,000
ServiceNow Consultant	45,000-60,000	56,500
ServiceNow Configuration Manager	45,000-60,000	51,500
ServiceNow Systems Administrator	25,000-45,000	36,000
ServiceNow Developer	35,000-70,000	56,500
ServiceNow Business Analyst	60,000-80,000	71,500
ServiceNow Project Manager	70,000-80,000	73,000
ServiceNow Programme Manager	70,000-90,000	82,000
ServiceNow Technical Consultant	50,000-85,000	76,500
ServiceNow Technical Architect	85,000-100,000	92,000
ServiceNow Solutions Architect	85,000-100,000	92,000
ServiceNow Pre-sales Consultant	90,000-110,000	107,000
ServiceNow Service Delivery Manager	70,000-90,000	82,000

MIDLANDS	£ Range	£ Typical
ServiceNow Engagement Manager	80,000-100,000	92,000
ServiceNow Consultant	45,000-60,000	56,500
ServiceNow Configuration Manager	45,000-60,000	51,500
ServiceNow Systems Administrator	25,000-45,000	36,000
ServiceNow Developer	35,000-70,000	56,500
ServiceNow Business Analyst	60,000-80,000	71,500
ServiceNow Project Manager	70,000-80,000	72,000
ServiceNow Programme Manager	70,000-90,000	82,000
ServiceNow Technical Consultant	50,000-85,000	76,500
ServiceNow Technical Architect	85,000-100,000	92,000
ServiceNow Solutions Architect	85,000-100,000	92,000
ServiceNow Pre-sales Consultant	90,000-110,000	107,000
ServiceNow Service Delivery Manager	70,000-90,000	82,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical	SCOTLAND	£
ServiceNow Engagement Manager	80,000-100,000	92,000	ServiceNow Engagement Manager	80
ServiceNow Consultant	45,000-60,000	56,500	ServiceNow Consultant	45
ServiceNow Configuration Manager	45,000-60,000	51,500	ServiceNow Configuration Manager	45,
ServiceNow Systems Administrator	25,000-45,000	36,000	ServiceNow Systems Administrator	25,0
erviceNow Developer	35,000-70,000	56,500	ServiceNow Developer	35,00
ServiceNow Business Analyst	60,000-80,000	71,500	ServiceNow Business Analyst	60,000-
ServiceNow Project Manager	70,000-80,000	72,000	ServiceNow Project Manager	70,000-8
erviceNow Programme Manager	70,000-90,000	82,000	ServiceNow Programme Manager	70,000-9
erviceNow Technical Consultant	50,000-85,000	76,500	ServiceNow Technical Consultant	50,000-8
erviceNow Technical Architect	85,000-100,000	92,000	ServiceNow Technical Architect	85,000-10
ServiceNow Solutions Architect	85,000-100,000	92,000	ServiceNow Solutions Architect	85,000-10
erviceNow Pre-sales Consultant	90,000-110,000	107,000	ServiceNow Pre-sales Consultant	90,000-11
ServiceNow Service Delivery Manager	70,000-90,000	82,000	ServiceNow Service Delivery Manager	70,000-90,

NORTH EAST ENGLAND	£ Range	£ Typical
ServiceNow Engagement Manager	80,000-100,000	92,000
ServiceNow Consultant	45,000-60,000	56,500
ServiceNow Configuration Manager	45,000-60,000	51,500
ServiceNow Systems Administrator	25,000-45,000	36,000
ServiceNow Developer	35,000-70,000	56,500
ServiceNow Business Analyst	60,000-80,000	71,500
ServiceNow Project Manager	70,000-80,000	72,000
ServiceNow Programme Manager	70,000-90,000	82,000
ServiceNow Technical Consultant	50,000-85,000	76,500
ServiceNow Technical Architect	85,000-100,000	92,000
ServiceNow Solutions Architect	85,000-100,000	92,000
ServiceNow Pre-sales Consultant	90,000-110,000	107,000
ServiceNow Service Delivery Manager	70,000-90,000	82,000

NORTH WEST ENGLAND	£ Range	£ Typical
ServiceNow Engagement Manager	80,000-100,000	92,000
ServiceNow Consultant	45,000-60,000	56,500
ServiceNow Configuration Manager	45,000-60,000	51,500
ServiceNow Systems Administrator	25,000-45,000	36,000
ServiceNow Developer	35,000-70,000	56,500
ServiceNow Business Analyst	60,000-80,000	71,500
ServiceNow Project Manager	70,000-80,000	75,000
ServiceNow Programme Manager	70,000-90,000	82,000
ServiceNow Technical Consultant	50,000-85,000	76,500
ServiceNow Technical Architect	85,000-100,000	92,000
ServiceNow Solutions Architect	85,000-100,000	92,000
ServiceNow Pre-sales Consultant	90,000-110,000	107,000
ServiceNow Service Delivery Manager	70,000-90,000	82,000

EAST OF ENGLAND	£ Range	£ Typical
ServiceNow Engagement Manager	80,000-100,000	92,000
ServiceNow Consultant	45,000-60,000	56,500
ServiceNow Configuration Manager	45,000-60,000	51,500
ServiceNow Systems Administrator	25,000-45,000	36,000
ServiceNow Developer	35,000-70,000	56,500
ServiceNow Business Analyst	60,000-80,000	71,500
ServiceNow Project Manager	70,000-80,000	72,500
ServiceNow Programme Manager	70,000-90,000	82,000
ServiceNow Technical Consultant	50,000-85,000	76,500
ServiceNow Technical Architect	85,000-100,000	92,000
ServiceNow Solutions Architect	85,000-100,000	92,000
ServiceNow Pre-sales Consultant	90,000-110,000	107,000
ServiceNow Service Delivery Manager	70,000-90,000	82,000



TECHNOLOGY **CRM**

LONDON	£ Range	£ Typical
Salesforce Solutions Architect	90,000-130,000	110,000
Salesforce Technical Architect	95,000-125,000	105,000
Salesforce Developer	60,000-90,000	75,000
Salesforce Administrator	45,000-75,000	55,000
Salesforce Business Analyst	55,000-85,000	65,000
Salesforce Project Manager	70,000-90,000	80,000
Salesforce Programme Manager	90,000-130,000	115,000
Salesforce Product Owner	75,000-95,000	85,000
Salesforce Tester	50,000-70,000	60,000
Salesforce Functional Consultant	60,000-85,000	70,000
Salesforce Trainer	50,000-70,000	60,000
Dynamics Support Consultant	50,000-60,000	55,000
Dynamics Functional Consultant	60,000-70,000	65,000
Dynamics Technical Consultant	65,000-75,000	68,500
Dynamics Project Manager	65,000-75,000	73,000
Dynamics Business Analyst	65,000-74,000	70,000
Dynamics Developer	67,000-77,000	70,000
Dynamics 365 Tech Lead	77,000-90,000	84,000

EAST OF ENGLAND	£ Range	£ Typical
Salesforce Solutions Architect	90,000-120,000	110,000
Salesforce Technical Architect	90,000-115,000	98,000
Salesforce Developer	60,000-90,000	75,000
Salesforce Administrator	45,000-65,000	55,000
Salesforce Business Analyst	55,000-80,000	60,000
Salesforce Project Manager	60,000-80,000	70,000
Salesforce Programme Manager	75,000-100,000	87,000
Salesforce Product Owner	70,000-90,000	75,000
Salesforce Tester	50,000-70,000	55,000
Salesforce Functional Consultant	55,000-80,000	62,000
Salesforce Trainer	50,000-70,000	58,000
Dynamics Support Consultant	45,000-55,000	50,000
Dynamics Functional Consultant	55,000-65,000	60,000
Dynamics Technical Consultant	60,000-70,000	66,500
Dynamics Project Manager	65,000-70,000	69,000
Dynamics Business Analyst	60,000-72,000	65,000
Dynamics Developer	63,000-71,000	67,000
Dynamics 365 Tech Lead	70,000-80,000	76,000

WALES	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£ Typi
Salesforce Solutions Architect	90,000-130,000	105,000	Salesforce Solutions Architect	85,000-120,000	105,00
Salesforce Technical Architect	90,000-110,000	98,000	Salesforce Technical Architect	90,000-110,000	98,000
Salesforce Developer	60,000-90,000	75,000	Salesforce Developer	60,000-90,000	75,000
Salesforce Administrator	45,000-65,000	55,000	Salesforce Administrator	45,000-65,000	55,000
Salesforce Business Analyst	55,000-75,000	58,000	Salesforce Business Analyst	55,000-75,000	60,000
Salesforce Project Manager	60,000-80,000	65,000	Salesforce Project Manager	60,000-75,000	63,00
Salesforce Programme Manager	70,000-95,000	85,000	Salesforce Programme Manager	70,000-95,000	85,000
Salesforce Product Owner	70,000-90,000	73,000	Salesforce Product Owner	70,000-90,000	73,00
Salesforce Tester	50,000-70,000	55,000	Salesforce Tester	50,000-65,000	52,00
Salesforce Functional Consultant	55,000-80,000	62,000	Salesforce Functional Consultant	55,000-80,000	61,00
Salesforce Trainer	50,000-65,000	55,000	Salesforce Trainer	50,000-70,000	57,00
Dynamics Support Consultant	45,000-55,000	47,000	Dynamics Support Consultant	45,000-55,000	50,000
Dynamics Functional Consultant	55,000-65,000	58,000	Dynamics Functional Consultant	55,000-65,000	60,000
Dynamics Technical Consultant	60,000-70,000	65,000	Dynamics Technical Consultant	60,000-70,000	66,500
Dynamics Project Manager	65,000-70,000	67,000	Dynamics Project Manager	65,000-70,000	69,000
Dynamics Business Analyst	60,000-72,000	63,000	Dynamics Business Analyst	60,000-72,000	65,000
Dynamics Developer	63,000-71,000	65,000	Dynamics Developer	63,000-71,000	67,000
Dynamics 365 Tech Lead	70,000-80,000	74,000	Dynamics 365 Tech Lead	70,000-80,000	76,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Salesforce Solutions Architect	90,000-130,000	110,000
Salesforce Technical Architect	90,000-125,000	100,000
Salesforce Developer	60,000-90,000	75,000
Salesforce Administrator	45,000-65,000	55,000
Salesforce Business Analyst	55,000-85,000	65,000
Salesforce Project Manager	70,000-90,000	77,000
Salesforce Programme Manager	90,000-125,000	110,000
Salesforce Product Owner	75,000-95,000	85,000
Salesforce Tester	50,000-70,000	58,000
Salesforce Functional Consultant	60,000-85,000	68,000
Salesforce Trainer	50,000-70,000	58,000
Dynamics Support Consultant	45,000-55,000	50,000
Dynamics Functional Consultant	55,000-65,000	60,000
Dynamics Technical Consultant	60,000-70,000	66,500
Dynamics Project Manager	65,000-70,000	69,000
Dynamics Business Analyst	60,000-72,000	65,000
Dynamics Developer	63,000-71,000	67,000
Dynamics 365 Tech Lead	70,000-80,000	76,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Salesforce Solutions Architect	90,000-130,000	105,000
Salesforce Technical Architect	90,000-115,000	98,000
Salesforce Developer	60,000-90,000	75,000
Salesforce Administrator	45,000-65,000	55,000
Salesforce Business Analyst	55,000-75,000	58,000
Salesforce Project Manager	60,000-80,000	65,000
Salesforce Programme Manager	75,000-95,000	85,000
Salesforce Product Owner	70,000-90,000	73,000
Salesforce Tester	50,000-70,000	55,000
Salesforce Functional Consultant	55,000-80,000	60,000
Salesforce Trainer	50,000-65,000	55,000
Dynamics Support Consultant	45,000-55,000	50,000
Dynamics Functional Consultant	55,000-65,000	60,000
Dynamics Technical Consultant	60,000-70,000	66,500
Dynamics Project Manager	65,000-70,000	69,000
Dynamics Business Analyst	60,000-72,000	65,000
Dynamics Developer	63,000-71,000	67,000
Dynamics 365 Tech Lead	70,000-80,000	76,000

MIDLANDS	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range
Salesforce Solutions Architect	90,000-120,000	110,000	Salesforce Solutions Architect	85,000-120,000
Salesforce Technical Architect	90,000-110,000	98,000	Salesforce Technical Architect	90,000-115,000
Salesforce Developer	60,000-90,000	75,000	Salesforce Developer	60,000-90,000
Salesforce Administrator	45,000-65,000	55,000	Salesforce Administrator	45,000-65,000
Salesforce Business Analyst	55,000-75,000	58,000	Salesforce Business Analyst	55,000-75,000
Salesforce Project Manager	60,000-80,000	68,000	Salesforce Project Manager	60,000-75,000
Salesforce Programme Manager	70,000-95,000	85,000	Salesforce Programme Manager	70,000-95,000
Salesforce Product Owner	70,000-90,000	73,000	Salesforce Product Owner	70,000-90,000
Salesforce Tester	50,000-70,000	55,000	Salesforce Tester	50,000-65,000
Salesforce Functional Consultant	55,000-80,000	64,000	Salesforce Functional Consultant	55,000-80,000
Salesforce Trainer	50,000-70,000	57,000	Salesforce Trainer	50,000-70,000
Dynamics Support Consultant	45,000-55,000	53,000	Dynamics Support Consultant	45,000-55,000
Dynamics Functional Consultant	55,000-65,000	62,000	Dynamics Functional Consultant	55,000-65,000
Dynamics Technical Consultant	60,000-70,000	66,500	Dynamics Technical Consultant	60,000-70,000
Dynamics Project Manager	65,000-70,000	70,000	Dynamics Project Manager	65,000-70,000
Dynamics Business Analyst	60,000-72,000	65,000	Dynamics Business Analyst	60,000-72,000
Dynamics Developer	63,000-71,000	67,000	Dynamics Developer	63,000-71,000
Dynamics 365 Tech Lead	70,000-80,000	76,000	Dynamics 365 Tech Lead	70,000-80,000



TECHNOLOGY **CRM**

NORTH WEST ENGLAND	£ Range	£ Typical
Salesforce Solutions Architect	85,000-120,000	105,000
Salesforce Technical Architect	90,000-110,000	98,000
Salesforce Developer	60,000-90,000	75,000
Salesforce Administrator	45,000-65,000	55,000
Salesforce Business Analyst	50,000-75,000	58,000
Salesforce Project Manager	60,000-75,000	63,000
Salesforce Programme Manager	70,000-95,000	85,000
Salesforce Product Owner	70,000-90,000	73,000
Salesforce Tester	50,000-65,000	52,000
Salesforce Functional Consultant	55,000-80,000	62,000
Salesforce Trainer	50,000-70,000	57,000
Dynamics Support Consultant	45,000-55,000	49,000
Dynamics Functional Consultant	55,000-65,000	60,000
Dynamics Technical Consultant	60,000-70,000	65,000
Dynamics Project Manager	65,000-70,000	69,000
Dynamics Business Analyst	60,000-72,000	65,000
Dynamics Developer	63,000-71,000	67,000
Dynamics 365 Tech Lead	70,000-80,000	73,000

SCOTLAND	£ Range	£ Typical
Salesforce Solutions Architect	90,000-130,000	105,000
Salesforce Technical Architect	90,000-110,000	98,000
Salesforce Developer	60,000-90,000	75,000
Salesforce Administrator	45,000-65,000	55,000
Salesforce Business Analyst	50,000-75,000	58,000
Salesforce Project Manager	50,000-70,000	61,000
Salesforce Programme Manager	70,000-95,000	85,000
Salesforce Product Owner	70,000-90,000	73,000
Salesforce Tester	50,000-70,000	52,000
Salesforce Functional Consultant	55,000-80,000	62,000
Salesforce Trainer	50,000-65,000	55,000
Dynamics Support Consultant	45,000-55,000	50,000
Dynamics Functional Consultant	55,000-65,000	65,000
Dynamics Technical Consultant	60,000-70,000	65,000
Dynamics Project Manager	65,000-70,000	70,000
Dynamics Business Analyst	60,000-72,000	65,000
Dynamics Developer	63,000-71,000	68,000
Dynamics 365 Tech Lead	70,000-80,000	75,000



TECHNOLOGY **LEADERSHIP**

LONDON	£ Range £ 1	Typical
CIO FTSE 100	160,000-250,000 20	0,000
CIO FTSE 250	110,000-180,000 16	0,000
CIO SME	75,000-130,000 11	0,000
Chief Data Officer/Head of Data	125,000-190,000 18	0,000
Chief Information Security Officer	150,000-300,000 20	0,000
CTO FTSE 100	125,000-200,000 17	5,000
CTO FTSE 250	90,000-145,000 12	8,000
CTO SME	70,000-130,000 12	5,000
IT Director FTSE 100	130,000-170,000 16	0,000
IT Director FTSE 250	90,000-145,000 13	0,000
IT Director SME	90,000-115,000 10	0,000
Transformation Director	115,000-170,000 14	5,000
Head of IT	65,000-100,000 93	,000
Head of Service Delivery	55,000-95,000 85	,000
Head of Infrastructure	60,000-110,000 90	,000
Head of Development	75,000-115,000 95	,000
Head of Cyber Security	100,000-200,000 14	0,000
Head of Information Security	90,000-140,000 12	0,000
Head of Business Intelligence	80,000-115,000 10	0,000
IT Manager	50,000-85,000 77	,000

SOUTH EAST ENGLAND	£ Range	£ Typical
CIO	100,000-150,000	125,000
Chief Data Officer/Head of Data	95,000-130,000	115,000
Chief Information Security Officer	140,000-210,000	175,000
СТО	95,000-150,000	125,000
IT Director	90,000-130,000	100,000
Transformation Director	100,000-150,000	130,000
Head of IT	70,000-110,000	92,500
Head of Service Delivery	85,000-100,000	90,000
Head of Infrastructure	75,000-100,000	85,000
Head of Development	70,000-100,000	90,000
Head of Cyber Security	100,000-150,000	130,000
Head of Information Security	80,000-140,000	120,000
Head of Business Intelligence	90,000-110,000	95,000
IT Manager	55,000-100,000	75,000

EAST OF ENGLAND	£ Range	£ Typical
CIO	100,000-150,000	125,000
Chief Data Officer/Head of Data	90,000-110,000	97,500
Chief Information Security Officer	150,000-250,000	170,000
СТО	100,000-150,000	125,000
IT Director	80,000-100,000	90,000
Transformation Director	75,000-100,000	90,000
Head of IT	75,000-100,000	90,000
Head of Service Delivery	70,000-90,000	80,000
Head of Infrastructure	65,000-85,000	77,500
Head of Development	70,000-100,000	87,500
Head of Cyber Security	100,000-150,000	130,000
Head of Information Security	100,000-150,000	125,000
Head of Business Intelligence	80,000-100,000	90,000
IT Manager	55,000-70,000	65,000

SOUTH WEST ENGLAND	£ Range	£ Typical
CIO	98,000-175,000	125,000
Chief Data Officer/Head of Data	78,000-98,000	88,000
Chief Information Security Officer	155,000-250,000	160,000
сто	90,000-130,000	110,000
IT Director	80,000-100,000	98,000
Transformation Director	80,000-120,000	100,000
Head of IT	70,000-100,000	85,000
Head of Service Delivery	65,000-90,000	75,000
Head of Infrastructure	65,000-90,000	75,000
Head of Development	70,000-110,000	97,000
Head of Cyber Security	100,000-165,000	130,000
Head of Information Security	90,000-140,000	125,000
Head of Business Intelligence	80,000-100,000	90,000
IT Manager	50,000-70,000	60,000

WALES	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	
CIO	95,000-160,000	125,000	CIO	110,000-150,000	
Chief Data Officer/Head of Data	75,000-95,000	85,000	Chief Data Officer/Head of Data	95,000-125,000	
Chief Information Security Officer	155,000-250,000	160,000	Chief Information Security Officer	150,000-240,000	
СТО	90,000-150,000	100,000	СТО	100,000-125,000	
IT Director	75,000-120,000	100,000	IT Director	90,000-120,000	
Transformation Director	85,000-120,000	100,000	Transformation Director	90,000-120,000	
Head of IT	60,000-90,000	75,000	Head of IT	60,000-80,000	
Head of Service Delivery	65,000-90,000	73,000	Head of Service Delivery	60,000-80,000	
Head of Infrastructure	52,000-82,000	68,000	Head of Infrastructure	65,000-80,000	
Head of Development	68,000-110,000	96,000	Head of Development	80,000-100,000	
Head of Cyber Security	100,000-165,000	130,000	Head of Cyber Security	110,000-160,000	
Head of Information Security	90,000-140,000	125,000	Head of Information Security	90,000-150,000	
Head of Business Intelligence	80,000-100,000	90,000	Head of Business Intelligence	75,000-95,000	
IT Manager	50,000-75,000	60,000	IT Manager	50,000-65,000	

MIDLANDS	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range
CIO	120,000-220,000	140,000	CIO	100,000-140,000
Chief Data Officer/Head of Data	100,000-150,000	130,000	Chief Data Officer/Head of Data	90,000-120,000
Chief Information Security Officer	150,000-250,000	170,000	Chief Information Security Officer	160,000-270,000
СТО	110,000-160,000	135,000	СТО	100,000-120,000
IT Director	90,000-130,000	125,000	IT Director	90,000-110,000
Transformation Director	100,000-150,000	125,000	Transformation Director	90,000-120,000
Head of IT	70,000-100,000	80,000	Head of IT	65,000-85,000
Head of Service Delivery	65,000-95,000	80,000	Head of Service Delivery	65,000-80,000
Head of Infrastructure	65,000-85,000	75,000	Head of Infrastructure	65,000-80,000
Head of Development	80,000-120,000	90,000	Head of Development	80,000-100,000
Head of Cyber Security	100,000-150,000	130,000	Head of Cyber Security	105,000-155,000
Head of Information Security	100,000-150,000	125,000	Head of Information Security	90,000-150,000
Head of Business Intelligence	80,000-100,000	90,000	Head of Business Intelligence	75,000-95,000
IT Manager	60,000-80,000	63,000	IT Manager	50,000-65,000



TECHNOLOGY **LEADERSHIP**

NORTH WEST ENGLAND	£ Range	£ Typical
CIO	100,000-160,000	125,000
Chief Data Officer/Head of Data	90,000-125,000	105,000
Chief Information Security Officer	155,000-250,000	165,000
СТО	100,000-140,000	110,000
IT Director	75,000-110,000	95,000
Transformation Director	75,000-110,000	95,000
Head of IT	70,000-100,000	78,000
Head of Service Delivery	65,000-85,000	70,000
Head of Infrastructure	65,000-85,000	70,000
Head of Development	80,000-100,000	85,000
Head of Cyber Security	100,000-150,000	130,000
Head of Information Security	90,000-140,000	125,000
Head of Business Intelligence	75,000-100,000	85,000
IT Manager	45,000-65,000	60,000

SCOTLAND	£ Range	£ Typical
CIO	90,000-140,000	120,000
Chief Data Officer/Head of Data	90,000-140,000	110,000
Chief Information Security Officer	150,000-250,000	160,000
СТО	90,000-150,000	100,000
IT Director	75,000-120,000	100,000
Transformation Director	85,000-150,000	100,000
Head of IT	60,000-100,000	85,000
Head of Service Delivery	65,000-90,000	78,000
Head of Infrastructure	65,000-90,000	77,000
Head of Development	68,000-110,000	95,000
Head of Cyber Security	90,000-150,000	125,000
Head of Information Security	85,000-150,000	120,000
Head of Business Intelligence	68,000-110,000	95,000
IT Manager	50,000-75,000	60,000

NORTHERN IRELAND	£ Range	£ Typical
CIO	90,000-120,000	110,000
Chief Data Officer/Head of Data	90,000-110,000	100,000
Chief Information Security Officer	120,000-220,000	160,000
СТО	90,000-120,000	110,000
IT Director	70,000-110,000	95,000
Transformation Director	85,000-95,000	95,000
Head of IT	60,000-90,000	90,000
Head of Service Delivery	55,000-75,000	65,000
Head of Infrastructure	55,000-80,000	78,000
Head of Development	75,000-90,000	85,000
Head of Cyber Security	90,000-140,000	125,000
Head of Information Security	90,000-140,000	120,000
Head of Business Intelligence	85,000-105,000	90,000
IT Manager	40,000-70,000	55,000



TECHNOLOGY SOFTWARE DEVELOPMENT

LONDON	£ Range	£ Typical
Development Director	130,000-200,000	165,000
Development Manager	90,000-130,000	115,000
Software Architect Java/Opensource	100,000-140,000	125,000
Software Architect Microsoft Stack	90,000-130,000	120,000
Technical Lead Java/Opensource	80,000-110,000	100,000
Technical Lead Microsoft Stack	80,000-110,000	100,000
Senior Developer Java/Opensource	70,000-100,000	95,000
Senior Developer Microsoft Stack	70,000-100,000	95,000
Mid Developer Java/Opensource	50,000-70,000	70,000
Mid Developer Microsoft Stack	50,000-70,000	70,000
Junior Developer Java/Opensource	40,000-60,000	55,000
Junior Developer Microsoft Stack	40,000-60,000	55,000
Senior Front End Developer	70,000-100,000	95,000
Front End Developer	60,000-80,000	80,000
Junior Front End Developer	40,000-60,000	50,000
SharePoint Developer	60,000-75,000	70,000
UI/UX Developer	65,000-90,000	85,000
Product Owner	70,000-110,000	90,000
Product Manager	90,000-120,000	100,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Development Director	100,000-120,000	105,000
Development Manager	80,000-100,000	90,000
Software Architect Java/Opensource	80,000-100,000	90,000
Software Architect Microsoft Stack	80,000-100,000	90,000
Technical Lead Java/Opensource	75,000-95,000	85,000
Technical Lead Microsoft Stack	70,000-95,000	80,000
Senior Developer Java/Opensource	55,000-75,000	65,000
Senior Developer Microsoft Stack	55,000-70,000	65,000
Mid Developer Java/Opensource	45,000-60,000	52,000
Mid Developer Microsoft Stack	40,000-55,000	50,000
Junior Developer Java/Opensource	30,000-45,000	37,500
Junior Developer Microsoft Stack	30,000-45,000	37,500
Senior Front End Developer	55,000-90,000	67,000
Front End Developer	33,000-52,000	48,000
Junior Front End Developer	28,000-38,000	35,000
SharePoint Developer	40,000-65,000	55,000
UI/UX Developer	40,000-60,000	52,500
Product Owner	50,000-70,000	60,000
Product Manager	55,000-80,000	70,000

EAST OF ENGLAND	£ Range	£ Typical
Development Director	90,000-120,000	110,000
Development Manager	70,000-100,000	90,000
Software Architect Java/Opensource	70,000-80,000	75,000
Software Architect Microsoft Stack	70,000-80,000	75,000
Technical Lead Java/Opensource	65,000-80,000	75,000
Technical Lead Microsoft Stack	60,000-70,000	70,000
Senior Developer Java/Opensource	55,000-60,000	57,500
Senior Developer Microsoft Stack	55,000-70,000	65,500
Mid Developer Java/Opensource	45,000-60,000	55,000
Mid Developer Microsoft Stack	45,000-60,000	55,000
Junior Developer Java/Opensource	30,000-40,000	35,000
Junior Developer Microsoft Stack	30,000-40,000	35,000
Senior Front End Developer	50,000-65,000	57,000
Front End Developer	40,000-55,000	50,000
Junior Front End Developer	25,000-35,000	32,000
SharePoint Developer	40,000-60,000	55,000
UI/UX Developer	45,000-65,000	55,000
Product Owner	55,000-70,000	60,000
Product Manager	55,000-70,000	70,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Development Director	90,000-125,000	115,000
Development Manager	70,000-100,000	89,000
Software Architect Java/Opensource	70,000-90,000	78,000
Software Architect Microsoft Stack	70,000-90,000	78,000
Technical Lead Java/Opensource	65,000-90,000	78,000
Technical Lead Microsoft Stack	60,000-95,000	78,000
Senior Developer Java/Opensource	55,000-70,000	68,000
Senior Developer Microsoft Stack	55,000-70,000	68,000
Mid Developer Java/Opensource	45,000-60,000	55,000
Mid Developer Microsoft Stack	45,000-60,000	55,000
Junior Developer Java/Opensource	30,000-45,000	38,000
Junior Developer Microsoft Stack	30,000-45,000	38,000
Senior Front End Developer	50,000-80,000	68,000
Front End Developer	40,000-65,000	50,000
Junior Front End Developer	25,000-35,000	34,000
SharePoint Developer	40,000-75,000	66,000
UI/UX Developer	45,000-65,000	52,000
Product Owner	55,000-70,000	65,000
Product Manager	55,000-90,000	70,000

WALES	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£T
Development Director	90,000-125,000	110,000	Development Director	70,000-100,000	95,
Development Manager	70,000-100,000	85,000	Development Manager	65,000-90,000	85,
Software Architect Java/Opensource	70,000-90,000	78,000	Software Architect Java/Opensource	60,000-85,000	80,0
Software Architect Microsoft Stack	70,000-90,000	78,000	Software Architect Microsoft Stack	60,000-85,000	80,
Technical Lead Java/Opensource	65,000-90,000	78,000	Technical Lead Java/Opensource	60,000-86,000	74,(
Technical Lead Microsoft Stack	60,000-95,000	78,000	Technical Lead Microsoft Stack	60,000-85,000	72,0
Senior Developer Java/Opensource	55,000-70,000	68,000	Senior Developer Java/Opensource	55,000-70,000	68,0
Senior Developer Microsoft Stack	55,000-70,000	68,000	Senior Developer Microsoft Stack	55,000-75,000	65,0
Mid Developer Java/Opensource	45,000-60,000	55,000	Mid Developer Java/Opensource	40,000-55,000	50,0
Mid Developer Microsoft Stack	45,000-60,000	55,000	Mid Developer Microsoft Stack	40,000-55,000	48,0
Junior Developer Java/Opensource	30,000-45,000	38,000	Junior Developer Java/Opensource	25,000-35,000	30,0
Junior Developer Microsoft Stack	30,000-45,000	38,000	Junior Developer Microsoft Stack	25,000-35,000	32,0
Senior Front End Developer	50,000-80,000	68,000	Senior Front End Developer	45,000-63,000	58,0
Front End Developer	40,000-65,000	55,000	Front End Developer	32,000-50,000	42,0
Junior Front End Developer	25,000-35,000	34,000	Junior Front End Developer	22,000-35,000	32,0
SharePoint Developer	40,000-75,000	66,000	SharePoint Developer	40,000-60,000	56,0
UI/UX Developer	45,000-65,000	52,000	UI/UX Developer	40,000-60,000	50,0
Product Owner	55,000-70,000	65,000	Product Owner	50,000-75,000	65,0
Product Manager	55,000-90,000	68,000	Product Manager	65,000-95,000	70,0

MIDLANDS	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£ Typica
Development Director	75,000-110,000	100,000	Development Director	65,000-90,000	82,000
Development Manager	70,000-95,000	80,000	Development Manager	60,000-80,000	75,000
Software Architect Java/Opensource	100,000-140,000	120,000	Software Architect Java/Opensource	60,000-75,000	68,000
Software Architect Microsoft Stack	100,000-140,000	120,000	Software Architect Microsoft Stack	60,000-75,000	68,000
Technical Lead Java/Opensource	75,000-95,000	90,000	Technical Lead Java/Opensource	60,000-75,000	68,000
Technical Lead Microsoft Stack	70,000-90,000	80,000	Technical Lead Microsoft Stack	60,000-75,000	68,000
Senior Developer Java/Opensource	60,000-80,000	75,000	Senior Developer Java/Opensource	50,000-65,000	60,000
Senior Developer Microsoft Stack	60,000-75,000	70,000	Senior Developer Microsoft Stack	50,000-65,000	60,000
Mid Developer Java/Opensource	50,000-65,000	60,000	Mid Developer Java/Opensource	33,000-50,000	45,000
Mid Developer Microsoft Stack	50,000-65,000	60,000	Mid Developer Microsoft Stack	30,000-50,000	45,000
Junior Developer Java/Opensource	30,000-40,000	38,000	Junior Developer Java/Opensource	25,000-35,000	30,000
Junior Developer Microsoft Stack	35,000-45,000	38,000	Junior Developer Microsoft Stack	25,000-35,000	32,000
Senior Front End Developer	55,000-65,000	60,000	Senior Front End Developer	45,000-60,000	50,000
Front End Developer	45,000-65,000	50,000	Front End Developer	30,000-45,000	40,000
Junior Front End Developer	28,000-35,000	32,000	Junior Front End Developer	25,000-35,000	32,000
SharePoint Developer	45,000-70,000	63,000	SharePoint Developer	40,000-60,000	50,000
UI/UX Developer	30,000-50,000	48,000	UI/UX Developer	35,000-50,000	45,000
Product Owner	60,000-80,000	65,000	Product Owner	50,000-65,000	60,000
Product Manager	65,000-80,000	70,000	Product Manager	65,000-80,000	67,000



TECHNOLOGY SOFTWARE DEVELOPMENT

NORTH WEST ENGLAND	£ Range	£ Typical
Development Director	80,000-110,000	90,000
Development Manager	70,000-90,000	80,000
Software Architect Java/Opensource	60,000-80,000	75,000
Software Architect Microsoft Stack	70,000-90,000	75,000
Technical Lead Java/Opensource	65,000-90,000	75,000
Technical Lead Microsoft Stack	60,000-90,000	75,000
Senior Developer Java/Opensource	55,000-70,000	60,000
Senior Developer Microsoft Stack	55,000-75,000	60,000
Mid Developer Java/Opensource	40,000-55,000	50,000
Mid Developer Microsoft Stack	45,000-55,000	50,000
Junior Developer Java/Opensource	30,000-45,000	35,000
Junior Developer Microsoft Stack	30,000-45,000	35,000
Senior Front End Developer	45,000-70,000	60,000
Front End Developer	38,000-55,000	50,000
Junior Front End Developer	30,000-40,000	35,000
SharePoint Developer	40,000-55,000	47,000
UI/UX Developer	40,000-60,000	55,000
Product Owner	50,000-70,000	55,000
Product Manager	50,000-70,000	65,000

SCOTLAND	£ Range	£ Typical
Development Director	90,000-125,000	110,000
Development Manager	70,000-100,000	90,000
Software Architect Java/Opensource	70,000-100,000	90,000
Software Architect Microsoft Stack	70,000-100,000	90,000
Technical Lead Java/Opensource	60,000-95,000	80,000
Technical Lead Microsoft Stack	60,000-95,000	80,000
Senior Developer Java/Opensource	55,000-80,000	70,000
Senior Developer Microsoft Stack	55,000-80,000	70,000
Mid Developer Java/Opensource	45,000-60,000	52,000
Mid Developer Microsoft Stack	45,000-60,000	52,000
Junior Developer Java/Opensource	30,000-45,000	35,000
Junior Developer Microsoft Stack	30,000-45,000	35,000
Senior Front End Developer	50,000-80,000	70,000
Front End Developer	40,000-65,000	52,000
Junior Front End Developer	25,000-35,000	35,000
SharePoint Developer	40,000-75,000	55,000
UI/UX Developer	45,000-65,000	53,000
Product Owner	55,000-75,000	60,000
Product Manager	55,000-90,000	65,000

NORTHERN IRELAND	£ Range	£ Typical
Development Director	80,000-100,000	90,000
Development Manager	70,000-95,000	80,000
Software Architect Java/Opensource	70,000-90,000	78,000
Software Architect Microsoft Stack	75,000-85,000	75,000
Technical Lead Java/Opensource	70,000-80,000	70,000
Technical Lead Microsoft Stack	65,000-75,000	70,000
Senior Developer Java/Opensource	55,000-70,000	62,000
Senior Developer Microsoft Stack	50,000-60,000	56,000
Mid Developer Java/Opensource	40,000-50,000	45,000
Mid Developer Microsoft Stack	35,000-50,000	45,000
Junior Developer Java/Opensource	28,000-40,000	35,000
Junior Developer Microsoft Stack	28,000-35,000	30,000
Senior Front End Developer	45,000-60,000	55,000
Front End Developer	35,000-45,000	42,000
Junior Front End Developer	25,000-35,000	30,000
SharePoint Developer	45,000-55,000	50,000
UI/UX Developer	35,000-55,000	50,000
Product Owner	40,000-80,000	65,000
Product Manager	50,000-85,000	75,000



TECHNOLOGY **PROJECTS & CHANGE**

LONDON	£ Range	£ Typical
Transformation Director	120,000-170,000	150,000
Scrum Master	70,000-90,000	80,000
Programme Director	100,000-140,000	125,000
Programme Manager	90,000-120,000	110,000
Portfolio Manager	90,000-115,000	95,000
Head of Projects/Change	90,000-140,000	120,000
Project Manager - Senior	90,000-100,000	90,000
Project Manager - Mid	75,000-90,000	80,000
Project Manager - Junior	50,000-65,000	55,000
Change Manager	75,000-90,000	80,000
Release Manager	55,000-80,000	70,000
Product Owner	75,000-100,000	90,000
Product Manager	80,000-110,000	100,000
Head of Business Analysis	100,000-120,000	110,000
Business Analyst - Senior	80,000-90,000	85,000
Business Analyst - Mid	65,000-80,000	75,000
Business Analyst - Junior	45,000-65,000	55,000
PMO Manager	70,000-90,000	80,000
PMO Analyst/Coordinator	55,000-70,000	60,000
Project Coordinator/Project Support Officer	35,000-45,000	40,000
Service Design Manager	75,000-85,000	80,000
Service Design	60,000-70,000	65,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Transformation Director	100,000-120,000	115,000
Scrum Master	60,000-75,000	65,000
Programme Director	120,000-150,000	125,000
Programme Manager	75,000- 100,00	90,000
Portfolio Manager	50,000-65,000	65,000
Head of Projects/Change	75,000-90,000	80,000
Project Manager - Senior	60,000-75,000	70,000
Project Manager - Mid	45,000-60,000	60,000
Project Manager - Junior	35,000-45,000	38,000
Change Manager	47,000-65,000	52,500
Release Manager	47,000-60,000	57,000
Product Owner	40,000-65,000	60,000
Product Manager	55,000-75,000	65,000
Head of Business Analysis	70,000-90,000	82,500
Business Analyst - Senior	50,000-70,000	65,000
Business Analyst - Mid	45,000-60,000	50,000
Business Analyst - Junior	35,000-45,000	40,000
PMO Manager	55,000-70,000	65,000
PMO Analyst/Coordinator	40,000-60,000	42,250
Project Coordinator/Project Support Officer	30,000-40,000	35,000
Service Design Manager	50,000-60,000	55,000
Service Design	35,000-50,000	45,000

EAST OF ENGLAND	£ Range	£ Typical
Transformation Director	90,000-105,000	95,000
Scrum Master	60,000-70,000	65,000
Programme Director	90,000-115,000	97,500
Programme Manager	75,000-95,000	85,000
Portfolio Manager	70,000-85,000	75,000
Head of Projects/Change	85,000-100,000	90,000
Project Manager - Senior	70,000-80,000	75,000
Project Manager - Mid	55,000-65,000	60,000
Project Manager - Junior	40,000-55,000	45,000
Change Manager	55,000-70,000	60,000
Release Manager	50,000-70,000	57,500
Product Owner	60,000-75,000	65,000
Product Manager	60,000-75,000	67,250
Head of Business Analysis	70,000-100,000	85,000
Business Analyst - Senior	65,000-75,000	67,250
Business Analyst - Mid	55,000-65,000	57,250
Business Analyst - Junior	40,000-55,000	45,000
PMO Manager	55,000-70,000	65,000
PMO Analyst/Coordinator	35,000-50,000	45,000
Project Coordinator/Project Support Officer	30,000-45,000	37,500
Service Design Manager	55,000-70,000	57,250
Service Design	42,000-60,000	52,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Transformation Director	85,000-120,000	100,000
Scrum Master	50,000-85,000	70,000
Programme Director	80,000-120,000	100,000
Programme Manager	60,000-90,000	85,000
Portfolio Manager	60,000-85,000	75,000
Head of Projects/Change	70,000-90,000	85,000
Project Manager - Senior	50,000-80,000	70,000
Project Manager - Mid	45,000-60,000	55,000
Project Manager - Junior	35,000-45,000	40,000
Change Manager	50,000-70,000	65,000
Release Manager	60,000-80,000	65,000
Product Owner	42,000-68,000	62,000
Product Manager	50,000-80,000	75,000
Head of Business Analysis	65,000-90,000	80,000
Business Analyst - Senior	60,000-80,000	65,000
Business Analyst - Mid	45,000-60,000	55,000
Business Analyst - Junior	35,000-45,000	40,000
PMO Manager	55,000-70,000	65,000
PMO Analyst/Coordinator	30,000-50,000	40,000
Project Coordinator/Project Support Officer	28,000-37,000	34,000
Service Design Manager	55,000-70,000	66,000
Service Design	42,000-60,000	52,000

WALES	£ Range	£ Typical
Transformation Director	85,000-150,000	100,000
Scrum Master	55,000-88,000	75,000
Programme Director	85,000-115,000	97,000
Programme Manager	58,000-90,000	88,000
Portfolio Manager	56,000-88,000	75,000
Head of Projects/Change	75,000-100,000	94,000
Project Manager - Senior	65,000-83,000	70,000
Project Manager - Mid	50,000-70,000	60,000
Project Manager - Junior	30,000-45,000	40,000
Change Manager	50,000-75,000	67,000
Release Manager	45,000-70,000	67,000
Product Owner	45,000-70,000	64,000
Product Manager	56,000-90,000	78,000
Head of Business Analysis	65,000-90,000	78,000
Business Analyst - Senior	52,000-75,000	68,000
Business Analyst - Mid	43,000-63,000	58,000
Business Analyst - Junior	30,000-42,000	39,000
PMO Manager	55,000-82,000	68,500
PMO Analyst/Coordinator	32,000-46,000	43,000
Project Coordinator/Project Support Officer	25,000-39,000	36,000
Service Design Manager	55,000-70,000	66,000
Service Design	42,000-60,000	52,000

MIDLANDS	£ Range	£ Typical
Transformation Director	90,000-120,000	110,000
Scrum Master	50,000-65,000	60,000
Programme Director	100,000-110,000	100,000
Programme Manager	75,000-90,000	85,000
Portfolio Manager	70,000-80,000	75,000
Head of Projects/Change	80,000-90,000	85,000
Project Manager - Senior	65,000-80,000	70,000
Project Manager - Mid	50,000-65,000	60,000
Project Manager - Junior	42,000-52,000	47,000
Change Manager	45,000-65,000	60,000
Release Manager	50,000-60,000	60,000
Product Owner	55,000-70,000	65,000
Product Manager	65,000-80,000	68,000
Head of Business Analysis	80,000-97,000	90,000
Business Analyst - Senior	65,000-75,000	65,000
Business Analyst - Mid	50,000-55,000	55,000
Business Analyst - Junior	40,000-50,000	45,000
PMO Manager	50,000-65,000	60,000
PMO Analyst/Coordinator	35,000-40,000	37,000
Project Coordinator/Project Support Officer	25,000-35,000	30,000
Service Design Manager	55,000-70,000	65,000
Service Design	40,000-55,000	45,000



TECHNOLOGY PROJECTS & CHANGE

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Transformation Director	90,000-120,000	110,000
Scrum Master	50,000-65,000	65,000
Programme Director	90,000-120,000	105,000
Programme Manager	75,000-90,000	85,000
Portfolio Manager	70,000-80,000	75,000
Head of Projects/Change	80,000-90,000	85,000
Project Manager - Senior	60,000-80,000	65,000
Project Manager - Mid	50,000-65,000	55,000
Project Manager - Junior	40,000-48,000	42,000
Change Manager	45,000-65,000	58,000
Release Manager	50,000-60,000	58,000
Product Owner	50,000-75,000	64,000
Product Manager	65,000-95,000	85,000
Head of Business Analysis	65,000-90,000	80,000
Business Analyst - Senior	55,000-70,000	65,000
Business Analyst - Mid	45,000-60,000	52,000
Business Analyst - Junior	35,000-45,000	40,000
PMO Manager	50,000-70,000	65,000
PMO Analyst/Coordinator	33,000-45,000	40,000
Project Coordinator/Project Support Officer	33,000-45,000	36,000
Service Design Manager	55,000-80,000	70,000
Service Design	45,000-65,000	60,000

NORTH EAST ENGLAND	£ Range	£ Typical
Transformation Director	90,000-120,000	100,000
Scrum Master	50,000-70,000	60,000
Programme Director	85,000-110,000	100,000
Programme Manager	60,000-80,000	70,000
Portfolio Manager	60,000-85,000	65,000
Head of Projects/Change	70,000-85,000	73,000
Project Manager - Senior	55,000-70,000	63,000
Project Manager - Mid	45,000-55,000	52,000
Project Manager - Junior	35,000-45,000	40,000
Change Manager	45,000-65,000	55,000
Release Manager	45,000-58,000	53,000
Product Owner	50,000-65,000	60,000
Product Manager	65,000-80,000	73,000
Head of Business Analysis	60,000-80,000	70,000
Business Analyst - Senior	48,000-65,000	57,000
Business Analyst - Mid	45,000-55,000	50,000
Business Analyst - Junior	30,000-40,000	36,000
PMO Manager	50,000-70,000	60,000
PMO Analyst/Coordinator	33,000-45,000	38,000
Project Coordinator/Project Support Officer	30,000-38,000	34,000
Service Design Manager	50,000-75,000	65,000
Service Design	40,000-60,000	53,000

NORTH WEST ENGLAND	£ Range	£ Typical
Transformation Director	90,000-120,000	100,000
Scrum Master	50,000-70,000	60,000
Programme Director	90,000-120,000	100,000
Programme Manager	75,000-110,000	85,000
Portfolio Manager	60,000-80,000	70,000
Head of Projects/Change	80,000-100,000	85,000
Project Manager - Senior	55,000-75,000	65,000
Project Manager - Mid	45,000-65,000	55,000
Project Manager - Junior	30,000-40,000	40,000
Change Manager	45,000-65,000	55,000
Release Manager	45,000-65,000	55,000
Product Owner	45,000-65,000	60,000
Product Manager	60,000-80,000	75,000
Head of Business Analysis	60,000-90,000	80,000
Business Analyst - Senior	55,000-70,000	65,000
Business Analyst - Mid	45,000-65,000	50,000
Business Analyst - Junior	35,000-45,000	40,000
PMO Manager	50,000-70,000	60,000
PMO Analyst/Coordinator	35,000-50,000	45,000
Project Coordinator/Project Support Officer	30,000-40,000	35,000
Service Design Manager	60,000-70,000	65,000
Service Design	43,000-50,000	45,000

NORTHERN IRELAND	£ Range	£ Typical
Transformation Director	80,000-100,000	90,000
Scrum Master	65,000-80,000	70,000
Programme Director	75,000-85,000	75,000
Programme Manager	65,000-85,000	75,000
Portfolio Manager	60,000-70,000	70,000
Head of Projects/Change	65,000-85,000	75,000
Project Manager - Senior	50,000-70,000	60,000
Project Manager - Mid	40,000-60,000	55,000
Project Manager - Junior	25,000-40,000	35,000
Change Manager	45,000-60,000	55,000
Release Manager	45,000-55,000	50,000
Product Owner	45,000-60,000	55,000
Product Manager	60,000-75,000	65,000
Head of Business Analysis	60,000-70,000	70,000
Business Analyst - Senior	50,000-70,000	60,000
Business Analyst - Mid	40,000-55,000	50,000
Business Analyst - Junior	25,000-35,000	30,000
PMO Manager	50,000-65,000	57,000
PMO Analyst/Coordinator	30,000-40,000	35,000
Project Coordinator/Project Support Officer	25,000-30,000	25,000
Service Design Manager	-	-
Service Design	-	-

SCOTLAND	£ Range	£ Typical
Transformation Director	80,000-120,000	100,000
Scrum Master	55,000-65,000	60,000
Programme Director	85,000-110,000	95,000
Programme Manager	70,000-90,000	80,000
Portfolio Manager	60,000-80,000	70,000
Head of Projects/Change	60,000-90,000	75,000
Project Manager - Senior	55,000-75,000	65,000
Project Manager - Mid	45,000-65,000	55,000
Project Manager - Junior	35,000-45,000	42,000
Change Manager	45,000-60,000	52,000
Release Manager	55,000-75,000	60,000
Product Owner	55,000-75,000	60,000
Product Manager	55,000-75,000	62,000
Head of Business Analysis	60,000-90,000	75,000
Business Analyst - Senior	45,000-70,000	60,000
Business Analyst - Mid	45,000-60,000	50,000
Business Analyst - Junior	30,000-45,000	35,000
PMO Manager	45,000-75,000	60,000
PMO Analyst/Coordinator	35,000-45,000	40,000
Project Coordinator/Project Support Officer	30,000-40,000	35,000
Service Design Manager	40,000-60,000	50,000
Service Design	35,000-55,000	45,000



TECHNOLOGY **TESTING**

LONDON		
Functional Testing	£ Range	£ Typical
Test Manager	70,000-100,000	80,000
Test Lead	55,000-75,000	70,000
Senior Test Analyst	50,000-70,000	68,000
Test Analyst	45,000-70,000	57,500
Technical Lead	60,000-90,000	70,000
QA Analyst	40,000-55,000	50,000

Non-Functional Testing	£ Range	£ Typical
Test Manager	70,000-85,000	80,000
Test Lead	55,000-70,000	65,000
Senior Test Analyst	50,000-70,000	62,000
Test Analyst	45,000-55,000	50,000
Technical Lead	55,000-75,000	65,000
QA Analyst	45,000-55,000	50,000
Automation Tester	60,000-75,000	65,000

SOUTH EAST ENGLAND		
Functional Testing	£ Range	£ Typical
Test Manager	60,000-70,000	65,000
Test Lead	45,000-60,000	56,000
Senior Test Analyst	40,000-60,000	54,000
Test Analyst	40,000-50,000	45,000
Technical Lead	50,000-70,000	63,000
QA Analyst	30,000-50,000	45,000

Non-Functional Testing	£ Range	£ Typical
Test Manager	60,000-70,000	65,000
Test Lead	55,000-65,000	57,000
Senior Test Analyst	40,000-50,000	46,000
Test Analyst	35,000-45,000	42,500
Technical Lead	50,000-65,000	60,000
QA Analyst	40,000-50,000	45,000
Automation Tester	45,000-55,000	54,000

EAST OF ENGLAND		
Functional Testing	£ Range	£ Typical
Test Manager	60,000-65,000	62,500
Test Lead	45,000-55,000	53,000
Senior Test Analyst	35,000-45,000	42,500
Test Analyst	30,000-40,000	36,000
Technical Lead	50,000-70,000	65,000
QA Analyst	30,000-45,000	40,500

Non-Functional Testing	£ Range	£ Typical
Test Manager	60,000-65,000	62,500
Test Lead	45,000-55,000	52,000
Senior Test Analyst	40,000-50,000	46,000
Test Analyst	35,000-45,000	42,500
Technical Lead	45,000-65,000	58,000
QA Analyst	35,000-45,000	40,000
Automation Tester	40,000-45,000	41,000

WALES		
Functional Testing	£ Range	£ Typical
Test Manager	60,000-70,000	66,000
Test Lead	45,000-60,000	55,000
Senior Test Analyst	45,000-55,000	46,000
Test Analyst	30,000-45,000	40,000
Technical Lead	50,000-70,000	67,000
QA Analyst	30,000-45,000	43,000
Non-Functional Testing	£ Range	£ Typical
Test Manager	60,000-70,000	67,000
Test Lead	45,000-65,000	55,000
Senior Test Analyst	40,000-57,000	50,000
Test Analyst	30,000-46,000	44,000
Technical Lead	45,000-67,000	58,000
QA Analyst	35,000-45,000	42,000

Automation Tester

45,000-70,000

52,000

£ Range	£ Typical
60,000-70,000	65,000
45,000-60,000	55,000
45,000-55,000	46,000
30,000-45,000	43,000
50,000-70,000	67,000
30,000-45,000	43,000
	60,000-70,000 45,000-60,000 45,000-55,000 30,000-45,000 50,000-70,000

Non-Functional Testing	£ Range	£ Typical
Test Manager	60,000-70,000	68,000
Test Lead	45,000-60,000	55,000
Senior Test Analyst	40,000-55,000	50,000
Test Analyst	30,000-46,000	44,000
Technical Lead	45,000-67,000	58,000
QA Analyst	35,000-45,000	40,000
Automation Tester	45,000-70,000	52,000

MIDLANDS			NORTH EAST ENGLAND		
Functional Testing	£ Range	£ Typical	Functional Testing	£ Range	£ Typical
Test Manager	50,000-70,000	65,000	Test Manager	55,000-65,000	61,000
Test Lead	55,000-65,000	55,000	Test Lead	45,000-55,000	53,000
Senior Test Analyst	45,000-55,000	50,000	Senior Test Analyst	40,000-50,000	48,500
Test Analyst	30,000-50,000	45,000	Test Analyst	35,000-45,000	40,500
Technical Lead	55,000-65,000	55,000	Technical Lead	50,000-60,000	59,000
QA Analyst	35,000-50,000	45,000	QA Analyst	32,000-46,000	42,500
Non-Functional Testing	£ Range	£ Typical	Non-Functional Testing	£ Range	£ Typica
Test Manager	50,000-70,000	62,000	Test Manager	50,000-65,000	61,000
Test Lead	55,000-65,000	55,000	Test Lead	47,000-57,000	53,000
Senior Test Analyst	45,000-55,000	50,000	Senior Test Analyst	40,000-50,000	45,500

QA Analyst

Test Analyst

QA Analyst

Technical Lead

Automation Tester

Automation Tester

Non-Functional Testing	£ Range	£ Typical
Test Manager	50,000-70,000	62,000
Test Lead	55,000-65,000	55,000
Senior Test Analyst	45,000-55,000	50,000
Test Analyst	30,000-50,000	45,000
Technical Lead	55,000-65,000	55,000
QA Analyst	30,000-45,000	38,000
Automation Tester	45,000-60,000	55,000



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Functional Testing	£ Range	£ Typical
Test Manager	55,000-70,000	66,000
Test Lead	45,000-55,000	51,000
Senior Test Analyst	40,000-52,000	48,500
Test Analyst	35,000-45,000	42,000
Technical Lead	45,000-60,000	56,000
QA Analyst	30,000-46,000	43,000
Non-Functional Testing	£ Range	£ Typical
Test Manager	50,000-65,000	61,000
Test Lead	45,000-55,000	51,000
Senior Test Analyst	40,000-50,000	45,500
Test Analyst	36,000-46,000	40,500
Technical Lead	45,000-60,000	56,000

42,500

56,000

40,500

56,000

40,500

42,500

30,000-46,000

45,000-65,000

35,000-45,000

45,000-60,000

32,000-46,000

40,000-50,000

TECHNOLOGY **TESTING**

NORTH WEST ENGLAND		
Functional Testing	£ Range	£ Typical
Test Manager	55,000-65,000	61,000
Test Lead	45,000-55,000	53,000
Senior Test Analyst	40,000-50,000	48,500
Test Analyst	35,000-45,000	40,500
Technical Lead	50,000-60,000	59,000
QA Analyst	32,000-46,000	42,500

Non-Functional Testing	£ Range	£ Typical
Test Manager	50,000-65,000	61,000
Test Lead	47,000-57,000	53,000
Senior Test Analyst	45,000-50,000	45,500
Test Analyst	35,000-45,000	40,500
Technical Lead	45,000-60,000	56,000
QA Analyst	32,000-46,000	42,500
Automation Tester	40,000-50,000	46,500

£ Range	£ Typical
60,000-75,000	65,000
55,000-75,000	58,000
45,000-55,000	49,000
35,000-50,000	42,000
55,000-75,000	58,000
30,000-50,000	43,000
	60,000-75,000 55,000-75,000 45,000-55,000 35,000-50,000 55,000-75,000

Non-Functional Testing	£ Range	£ Typical
Test Manager	60,000-75,000	65,000
Test Lead	55,000-75,000	58,000
Senior Test Analyst	45,000-55,000	52,000
Test Analyst	35,000-50,000	42,000
Technical Lead	55,000-75,000	58,000
QA Analyst	30,000-55,000	45,000
Automation Tester	40,000-70,000	57,000

NORTHERNIRELAND		
Functional Testing	£ Range	£ Typical
Test Manager	60,000-70,000	62,500
Test Lead	45,000-55,000	50,000
Senior Test Analyst	40,000-50,000	45,000
Test Analyst	28,000-40,000	38,000
Technical Lead	45,000-55,000	47,000
QA Analyst	28,000-40,000	35,000
Non-Functional Testing	£ Range	£ Typical
Test Manager	60,000-75,000	62,500
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Test Lead	45,000-55,000	52,500
Senior Test Analyst	40,000-50,000	45,000
Test Analyst	30,000-42,000	38,000
Technical Lead	45,000-55,000	48,000
QA Analyst	28,000-40,000	35,000
Automation Tester	35,000-50,000	45,000

