

Public sector

10

ABOUT HAYS

To help you meet ever-changing customer demands, we bring the people, the technology and the partnership you need to achieve your goals, now and in the future.

Putting people at the centre of the business agenda has become an increasing priority for organisations, and to make this happen, you need the right HR professionals. Looking to develop your leadership selection criteria? Drive transparency in reward and pay? Bring purpose and sustainability to the fore? Whatever your challenge, our specialist recruiters have the knowledge, hands-on experience and insight to secure the people you need.

Using a customer-first and insight-led approach to meet your business needs, we make it easy for you to deliver against the complex talent and recruitment landscape you need to navigate.

At Hays we're working for your tomorrow to help your business succeed.

It's not just people we provide – whatever your hiring needs, we're always challenging the status quo, so our suite of services delivers the right outcomes for your organisation.

Find out more about our Talent and Workforce Solutions

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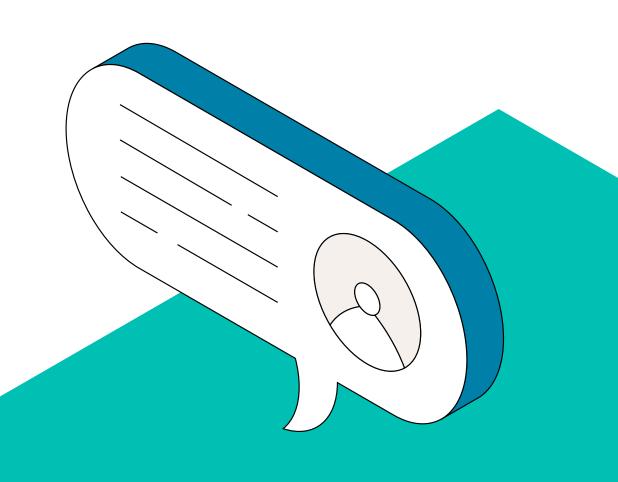
Hays UK & Ireland

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This guide is taken from the Hays UK Salary & Recruiting Trends 2024 guide. The salary data has been compiled using information gathered during 2023 from Hays offices across the UK. It is based on job listings, job offers and candidate registrations.



Generalist

SME ▼		Large organisation ▼	
£ Range	£ Typical	£ Range	£ Typical
85,000-150,000	120,000	120,000-180,000	150,000
-	-	85,000-120,000	110,000
70,000-110,000	90,000	75,000-150,000	100,000
-	-	75,000-100,000	89,000
55,000-100,000	70,000	60,000-750,000	70,000
50,000-65,000	65,000	50,000-80,000	70,000
37,000-45,000	40,000	33,000-45,000	42,000
28,000-35,000	33,000	27,000-35,000	30,000
26,000-30,000	29,000	25,000-29,000	27,000
	£ Range 85,000-150,000 - 70,000-110,000 - 55,000-100,000 50,000-65,000 37,000-45,000 28,000-35,000	£ Range £ Typical 85,000-150,000 120,000	£ Range £ Typical £ Range 85,000-150,000 120,000 120,000-180,000 - - 85,000-120,000 70,000-110,000 90,000 75,000-150,000 - - 75,000-100,000 55,000-100,000 70,000 60,000-750,000 50,000-65,000 65,000 50,000-80,000 37,000-45,000 40,000 33,000-45,000 28,000-35,000 33,000 27,000-35,000

	SME ▼		Large organisation ▼	
SOUTH WEST	£ Range	£ Typical	£ Range	£ Typical
HR Director	100,000-120,000	100,000	90,000-150,000	120,000
Divisional HR Director	-	-	85,000-110,000	100,000
Head of HR	70,000-90,000	80,000	75,000-95,000	90,000
Senior HR Business Partner	-	-	60,000-80,000	70,000
HR Business Partner	55,000-75,000	65,000	55,000-70,000	65,000
HR Manager	55,000-70,000	60,000	45,000-65,000	50,000
HR Advisor	35,000-45,000	40,000	28,000-35,000	32,000
HR Officer/Coordinator	28,000-35,000	32,000	25,000-32,000	29,000
HR Assistant/Administrator	25,000-30,000	28,000	22,000-28,000	25,000

	SME ▼		Large organisation ▼	
SOUTH EAST ENGLAND	£ Range	£ Typical	£ Range	£ Typical
HR Director	85,000-150,000	100,000	100,000-160,000	120,000
Divisional HR Director	-	-	80,000-120,000	95,000
Head of HR	70,000-85,000	75,000	75,000-90,000	80,000
Senior HR Business Partner	-	-	62,000-80,000	75,000
HR Business Partner	55,000-75,000	60,000	55,000-75,000	65,000
HR Manager	50,000-60,000	55,000	55,000-65,000	60,000
HR Advisor	32,000-45,000	38,000	36,000-45,000	40,000
HR Officer/Coordinator	28,000-31,000	29,000	28,000-32,000	30,000
HR Assistant/Administrator	25,000-29,000	27,500	25,000-29,000	27,500

	SME ▼		Large organisation ▼		
WALES	£ Range	£ Typical	£ Range	£ Typical	
HR Director	60,000-120,000	100,000	85,000-150,000	120,000	
Divisional HR Director	-	-	70,000-90,000	90,000	
Head of HR	45,000-85,000	75,000	60,000-80,000	80,000	
Senior HR Business Partner	-	-	45,000-65,000	65,000	
HR Business Partner	35,000-55,000	50,000	45,000-60,000	60,000	
HR Manager	45,000-60,000	55,000	40,000-65,000	55,000	
HR Officer/Advisor	30,000-40,000	36,000	28,000-40,000	38,000	
HR Coordinator	20,000-27,000	25,000	20,000-30,000	26,000	
HR Assistant/Administrator	19,000-26,000	24,000	20,000-30,000	25,000	

	SME ▼		Large organisation ▼	
EAST OF ENGLAND	£ Range	£ Typical	£ Range	£ Typical
HR Director	80,000-125,000	100,000	90,000-140,000	120,000
Divisional HR Director	-	-	80,000-110,000	100,000
Head of HR	60,000-85,000	75,000	75,000-100,000	88,000
Senior HR Business Partner	-	-	60,000-80,000	75,000
HR Business Partner	45,000-80,000	60,000	50,000-75,000	68,000
HR Manager	40,000-60,000	53,000	50,000-75,000	65,000
HR Advisor	30,000-40,000	35,000	30,000-42,000	39,500
HR Officer/Coordinator	25,000-30,000	28,000	25,000-32,000	30,000
HR Assistant/Administrator	21,000-30,000	25,000	26,000-30,000	28,000

	SME ▼	SME ▼		Large organisation ▼	
WEST MIDLANDS	£ Range	£ Typical	£ Range	£ Typical	
HR Director	70,000-130,000	85,000	85,000-150,000	110,000	
Divisional HR Director	-	-	75,000-115,000	90,000	
Head of HR	55,000-85,000	70,000	70,000-90,000	80,000	
Senior HR Business Partner	-	-	65,000-80,000	70,000	
HR Business Partner	45,000-65,000	55,000	55,000-65,000	60,000	
HR Manager	45,000-65,000	55,000	50,000-75,000	62,000	
HR Advisor	30,000-40,000	35,000	34,000-45,000	42,000	
HR Officer/Coordinator	24,000-30,000	28,000	24,000-32,000	30,000	
HR Assistant/Administrator	23,000-28,000	25,000	22,000-28,000	25,500	

SME ▼		Large organisation ▼	
£ Range	£ Typical	£ Range	£ Typical
70,000-130,000	85,000	85,000-150,000	110,000
-	-	75,000-115,000	90,000
55,000-85,000	70,000	70,000-90,000	80,000
-	-	65,000-80,000	70,000
45,000-65,000	55,000	55,000-65,000	60,000
45,000-65,000	55,000	50,000-75,000	62,000
30,000-40,000	35,000	34,000-45,000	38,000
24,000-30,000	28,000	24,000-32,000	30,000
23,000-28,000	25,000	22,000-28,000	25,500
	£ Range 70,000-130,000 - 55,000-85,000 - 45,000-65,000 45,000-65,000 30,000-40,000 24,000-30,000	£ Range £ Typical 70,000-130,000 85,000	£ Range £ Typical £ Range 70,000-130,000 85,000 85,000-150,000 - - 75,000-115,000 55,000-85,000 70,000 70,000-90,000 - - 65,000-80,000 45,000-65,000 55,000 55,000-65,000 45,000-65,000 55,000 50,000-75,000 30,000-40,000 35,000 34,000-45,000 24,000-30,000 28,000 24,000-32,000

	SME ▼		Large organisation ▼	
NORTH WEST ENGLAND	£ Range	£ Typical	£ Range	£ Typical
HR Director	75,000-120,000	88,000	75,000-120,000	100,000
Divisional HR Director	-	-	70,000-100,000	95,000
Head of HR	55,000-83,000	75,000	65,000-90,000	85,000
Senior HR Business Partner	-	-	55,000-80,000	75,000
HR Business Partner	42,000-65,000	50,000	48,000-70,000	58,000
HR Manager	40,000-60,000	48,000	40,000-60,000	54,000
HR Advisor	32,000-40,000	36,000	28,000-40,000	37,000
HR Officer/Coordinator	25,000-30,000	27,000	23,000-30,000	28,000
HR Assistant/Administrator	20,000-26,000	23,000	20,000-27,000	25,000

	SME ▼		Large organisation ▼	
YORKSHIRE AND THE HUMBER	£ Range	£ Typical	£ Range	£ Typical
HR Director	75,000-120,000	88,000	90,000-150,000	112,000
Divisional HR Director	-	-	85,000-130,000	100,000
Head of HR	55,000-85,000	75,000	70,000-100,000	85,000
Senior HR Business Partner	-	-	65,000-90,000	78,000
HR Business Partner	42,000-65,000	50,000	45,000-80,000	58,000
HR Manager	40,000-60,000	48,000	45,000-65,000	56,000
HR Advisor	32,000-40,000	36,000	31,000-45,000	39,000
HR Officer/Coordinator	25,000-30,000	27,000	25,000-33,000	30,500
HR Assistant/Administrator	20,000-26,000	23,000	22,000-28,000	26,000

	SME ▼		Large organisation ▼	
NORTHERN IRELAND	£ Range	£ Typical	£ Range	£ Typical
HR Director	60,000-70,000	70,000	70,000-90,000	82,000
Divisional HR Director	-	-	60,000-80,000	72,000
Head of HR	55,000-70,000	60,000	56,000-70,000	68,000
Senior HR Business Partner	-	-	52,000-62,000	60,000
HR Business Partner	35,000-50,000	43,000	40,000-50,000	45,000
HR Manager	35,000-50,000	43,000	40,000-51,000	43,000
HR Advisor	25,000-35,000	32,000	34,000-37,000	35,000
HR Officer/Coordinator	20,000-26,000	24,500	24,000-30,000	25,000
HR Assistant/Administrator	18,000-23,000	22,000	24,000-28,000	25,000

	SME ▼		Large organisation ▼	
NORTH EAST ENGLAND	£ Range	£ Typical	£ Range	£ Typical
HR Director	65,000-110,000	85,000	75,000-120,000	95,000
Divisional HR Director	-	-	65,000-110,000	88,000
Head of HR	60,000-90,000	70,000	60,000-82,000	78,000
Senior HR Business Partner	-	-	50,000-63,000	60,000
HR Business Partner	45,000-65,000	50,000	45,000-60,000	55,000
HR Manager	40,000-65,000	50,000	40,000-55,000	50,000
HR Advisor	26,000-38,000	35,000	31,000-39,000	37,000
HR Officer/Coordinator	23,000-28,000	25,000	25,000-31,000	28,000
HR Assistant/Administrator	20,000-25,000	23,000	21,000-26,000	25,000

	SME ▼		Large organisation ▼	
SCOTLAND	£ Range	£ Typical	£ Range	£ Typical
HR Director	70,000-90,000	75,000	70,000-90,000	80,000
Divisional HR Director	-	-	65,000-80,000	75,000
Head of HR	55,000-67,000	58,000	55,000-67,000	65,000
Senior HR Business Partner	-	-	55,000-62,000	57,000
HR Business Partner	45,000-60,000	55,000	45,000-60,000	50,000
HR Manager	40,000-60,000	50,000	40,000-60,000	45,000
HR Advisor	30,000-40,000	35,000	30,000-40,000	35,000
HR Officer/Coordinator	25,000-29,000	28,000	25,000-29,000	28,000
HR Assistant/Administrator	23,000-28,000	26,000	23,000-28,000	26,000

Senior Employee Relations Partner

Employee Relations Manager

Employee Relations Advisor

COMMERCE & INDUSTRY

LONDON	£ Range	£ Typical	EAST MIDLANDS	£ Range	£
Senior Employee Relations Partner	75,000-110,000	95,000	Senior Employee Relations Partner	55,000-75,000	65
Employee Relations Manager	60,000-85,000	80,000	Employee Relations Manager	55,000-75,000	60,
Employee Relations Advisor	50,000-70,000	56,000	Employee Relations Advisor	38,000-50,000	42,
SOUTH EAST ENGLAND	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£T
Senior Employee Relations Partner	60,000-85,000	78,000	Senior Employee Relations Partner	50,000-68,000	62,
Employee Relations Manager	52,000-65,000	58,000	Employee Relations Manager	45,000-60,000	54,
Employee Relations Advisor	38,000-50,000	42,000	Employee Relations Advisor	28,000-40,000	35,
EAST OF ENGLAND	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£T
Senior Employee Relations Partner	65,000-85,000	78,000	Senior Employee Relations Partner	55,000-65,000	62,
Employee Relations Manager	50,000-70,000	58,000	Employee Relations Manager	40,000-55,000	50,
Employee Relations Advisor	38,000-45,000	42,000	Employee Relations Advisor	30,000-45,000	35,
SOUTH WEST ENGLAND	£ Range	£ Typical	NORTH WEST ENGLAND	£ Range	£T
Senior Employee Relations Partner	50,000-70,000	65,000	Senior Employee Relations Partner	50,000-68,000	62,
Employee Relations Manager	45,000-65,000	60,000	Employee Relations Manager	45,000-60,000	54,
Employee Relations Advisor	38,000-50,000	42,000	Employee Relations Advisor	28,000-40,000	35,
WALES	£ Range	£ Typical	NORTHERN IRELAND	£ Range	£T
Senior Employee Relations Partner	50,000-70,000	65,000	Senior Employee Relations Partner	50,000-65,000	52,
Employee Relations Manager	45,000-65,000	60,000	Employee Relations Manager	38,000-50,000	43,
Employee Relations Advisor	35,000-50,000	40,000	Employee Relations Advisor	28,000-35,000	31,
WEST MIDLANDS	£ Range	£ Typical	SCOTLAND	£ Range	£T

55,000-75,000

55,000-75,000

38,000-50,000

65,000

65,000

42,000

Senior Employee Relations Partner

Employee Relations Manager

Employee Relations Advisor

50,000-70,000

40,000-55,000

30,000-40,000

65,000

50,000

35,000

Organisational development

LONDON	£ Range	£ Typical	EAST MIDLANDS	£ Range	£ Typical
Head of Organisational Development	80,000-140,000	90,000	Head of Organisational Development	70,000-90,000	75,000
OD Business Partner	60,000-90,000	80,000	OD Business Partner	50,000-65,000	60,000
SOUTH EAST ENGLAND	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Organisational Development	70,000-100,000	88,000	Head of Organisational Development	60,000-85,000	75,000
OD Business Partner	55,000-75,000	65,000	OD Business Partner	42,000-60,000	52,000
EAST OF ENGLAND	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£ Typical
Head of Organisational Development	72,000-85,000	80,000	Head of Organisational Development	60,000-80,000	65,000
OD Business Partner	57,000-75,000	65,000	OD Business Partner	40,000-55,000	45,000
SOUTH WEST ENGLAND	£ Range	£ Typical	NORTH WEST ENGLAND	£ Range	£ Typical
Head of Organisational Development	70,000-100,000	90,000	Head of Organisational Development	60,000-85,000	75,000
OD Business Partner	55,000-70,000	65,000	OD Business Partner	42,000-60,000	52,000
WALES	£ Range	£ Typical	NORTHERN IRELAND	£ Range	£ Typical
Head of Organisational Development	65,000-86,000	85,000	Head of Organisational Development	55,000-65,000	60,000
OD Business Partner	45,000-60,000	55,000	OD Business Partner	32,000-45,000	43,000
WEST MIDLANDS	£ Range	£ Typical	SCOTLAND	£ Range	£ Typical
Head of Organisational Development	70,000-100,000	85,000	Head of Organisational Development	60,000-75,000	70,000
OD Business Partner	55,000-75,000	65,000	OD Business Partner	45,000-60,000	55,000

£ Typical

130,000

60,000

90,000

63,000

42,000

£ Typical

75,000

52,000

£ Typical

90,000

60,000

42,000

£ Range

80,000-150,000

70,000-90,000 45,000-70,000

80,000-110,000

55,000-75,000

38,000-50,000

67,000-85,000

46,000-62,000

35,000-42,000

70,000-100,000

50,000-65,000

38,000-45,000

£ Range

£ Range

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Diversity, equity and inclu
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EAST MIDLANDS	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	70,000-100,000	85,000
Diversity, Equality & Inclusion Manager	55,000-75,000	65,000
Diversity, Equality & Inclusion Advisor	40,000-55,000	45,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	60,000-80,000	70,000
Diversity, Equality & Inclusion Manager	40,000-65,000	52,000
Diversity, Equality & Inclusion Advisor	30.000-42.000	36.000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	60,000-80,000	69,000
Diversity, Equality & Inclusion Manager	38,000-58,000	50,000
Diversity, Equality & Inclusion Advisor	28,000-38,000	35,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	60,000-90,000	70,000
Diversity, Equality & Inclusion Manager	45,000-60,000	52,000
Diversity, Equality & Inclusion Advisor	35,000-45,000	36,000

£ Range

53,000-65,000

42,000-55,000

35,000-45,000

£ Typical

55,000

46,000

WALES	£ Range	£ Typical	NORTHERN IRELAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	65,000-95,000	85,000	Head of Diversity, Equality & Inclusion	50,000-60,000	52,000
Diversity, Equality & Inclusion Manager	50,000-65,000	60,000	Diversity, Equality & Inclusion Manager	35,000-45,000	42,000
Diversity, Equality & Inclusion Advisor	38,000-45,000	42,000	Diversity, Equality & Inclusion Advisor	28,000-32,000	31,000

WEST MIDLANDS	£ Range	£ Typical	SCOTLAND
Head of Diversity, Equality & Inclusion	70,000-100,000	85,000	Head of Diversity, Equality & Inclusion
Diversity, Equality & Inclusion Manager	55,000-75,000	65,000	Diversity, Equality & Inclusion Manager
Diversity, Equality & Inclusion Advisor	40,000-55,000	45,000	Diversity, Equality & Inclusion Advisor

Learning	and	deve	lopment
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LONDON	£ Range	£ Typical
Head of Training/L&D	85,000-120,000	98,000
Training/L&D Business Partner	50,000-90,000	67,000
Training/L&D Manager	50,000-75,000	71,000
Training/L&D Advisor	35,000-45,000	42,000

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EAST MIDLANDS	£ Range	£ Typical
Head of Training/L&D	60,000-90,000	75,000
Training/L&D Business Partner	40,000-55,000	50,000
Training/L&D Manager	40,000-60,000	52,000
Training/L&D Advisor	35,000-48,000	40,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Head of Training/L&D	60,000-80,000	75,000
Training/L&D Business Partner	50,000-65,000	55,000
Training/L&D Manager	55,000-70,000	60,000
Training/L&D Advisor	35,000-45,000	38,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Training/L&D	65,000-105,000	75,000
Training/L&D Business Partner	40,000-65,000	50,000
Training/L&D Manager	40,000-65,000	48,000
Training/L&D Advisor	31,000-40,000	35,000

EAST OF ENGLAND	£ Range	£ Typical
Head of Training/L&D	68,000-85,000	78,000
Training/L&D Business Partner	45,000-65,000	58,000
Training/L&D Manager	48,000-63,000	55,000
Training/L&D Advisor	35,000-45,000	40,000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Training/L&D	50,000-70,000	65,000
Training/L&D Business Partner	40,000-60,000	45,000
Training/L&D Manager	35,000-55,000	40,000
Training/L&D Advisor	26,000-35,000	35,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Training/L&D	65,000-85,000	80,000
Training/L&D Business Partner	50,000-65,000	60,000
Training/L&D Manager	45,000-60,000	50,000
Training/L&D Advisor	30,000-38,000	38,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Training/L&D	65,000-105,000	75,000
Training/L&D Business Partner	40,000-65,000	50,000
Training/L&D Manager	40,000-65,000	48,000
Training/L&D Advisor	31,000-40,000	35,000

WALES	£ Range	£ Typical
Head of Training/L&D	55,000-80,000	75,000
Training/L&D Business Partner	45,000-60,000	55,000
Training/L&D Manager	35,000-45,000	45,000
Training/L&D Advisor	30,000-40,000	35,000

NORTHERN IRELAND	£ Range	£ Typical
Head of Training/L&D	50,000-70,000	60,000
Training/L&D Business Partner	35,000-45,000	44,000
Training/L&D Manager	35,000-40,000	40,000
Training/L&D Advisor	28,000-35,000	35,000

WEST MIDLANDS	£ Range	£ Typical
Head of Training/L&D	60,000-90,000	75,000
Training/L&D Business Partner	40,000-55,000	50,000
Training/L&D Manager	40,000-60,000	52,000
Training/L&D Advisor	35,000-48,000	40,000

SCOTLAND	£ Range	£ Typical
Head of Training/L&D	60,000-75,000	65,000
Training/L&D Business Partner	55,000-60,000	57,000
Training/L&D Manager	45,000-55,000	50,000
Training/L&D Advisor	30,000-37,000	35,000

Reward

LONDON	£ Range	£ Typical
Head of Reward	90,000-160,000	120,000
Reward Manager	60,000-90,000	75,000
Reward Analyst	45,000-65,000	50,000
Reward Advisor	40,000-65,000	50,000
Compensation Specialist	60,000-110,000	85,000
Payroll & Benefits Manager	55,000-80,000	75,000

WALES	£ Range	£ Typical
Head of Reward	65,000-85,000	80,000
Reward Manager	55,000-65,000	60,000
Reward Analyst	40,000-50,000	45,000
Reward Advisor	40,000-50,000	42,000
Compensation Specialist	45,000-55,000	48,000
Payroll & Benefits Manager	45,000-60,000	55,000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Reward	60,000-85,000	70,000
Reward Manager	35,000-60,000	50,000
Reward Analyst	30,000-45,000	35,000
Reward Advisor	27,000-37,000	35,000
Compensation Specialist	42,000-48,000	42,000
Payroll & Benefits Manager	35,000-50,000	45,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Head of Reward	80,000-120,000	95,000
Reward Manager	60,000-80,000	75,000
Reward Analyst	45,000-60,000	50,000
Reward Advisor	38,000-50,000	42,000
Compensation Specialist	50,000-80,000	60,000
Payroll & Benefits Manager	50,000-70,000	60,000

WEST MIDLANDS	£ Range	£ Typical
Head of Reward	75,000-120,000	95,000
Reward Manager	65,000-90,000	75,000
Reward Analyst	45,000-60,000	50,000
Reward Advisor	40,000-50,000	45,000
Compensation Specialist	55,000-75,000	65,000
Payroll & Benefits Manager	45,000-70,000	60,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Reward	65,000-95,000	80,000
Reward Manager	45,000-65,000	56,000
Reward Analyst	30,000-55,000	38,000
Reward Advisor	30,000-45,000	38,000
Compensation Specialist	40,000-55,000	44,000
Payroll & Benefits Manager	40,000-50,000	48,000

EAST OF ENGLAND	£ Range	£ Typical
Head of Reward	70,000-115,000	92,000
Reward Manager	60,000-80,000	74,000
Reward Analyst	45,000-65,000	55,000
Reward Advisor	40,000-48,000	45,000
Compensation Specialist	48,000-60,000	55,000
Payroll & Benefits Manager	50,000-60,000	55,000

EAST MIDLANDS	£ Range	£ Typical
Head of Reward	75,000-120,000	90,000
Reward Manager	65,000-90,000	72,000
Reward Analyst	45,000-60,000	48,000
Reward Advisor	40,000-50,000	45,000
Compensation Specialist	55,000-75,000	62,000
Payroll & Benefits Manager	45,000-70,000	58,000

NORTHERN IRELAND	£ Range	£ Typical
Head of Reward	55,000-70,000	62,000
Reward Manager	45,000-55,000	48,000
Reward Analyst	28,000-40,000	38,000
Reward Advisor	30,000-40,000	34,000
Compensation Specialist	30,000-40,000	36,000
Payroll & Benefits Manager	35,000-50,000	45,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Reward	72,000-92,000	90,000
Reward Manager	55,000-75,000	65,000
Reward Analyst	37,000-47,000	45,000
Reward Advisor	35,000-45,000	42,500
Compensation Specialist	45,000-55,000	50,000
Payroll & Benefits Manager	50,000-62,000	60,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Reward	65,000-95,000	80,000
Reward Manager	45,000-65,000	56,000
Reward Analyst	30,000-55,000	38,000
Reward Advisor	30,000-45,000	38,000
Compensation Specialist	40,000-55,000	44,000
Payroll & Benefits Manager	40,000-55,000	48,000

SCOTLAND	£ Range	£ Typical
Head of Reward	65,000-80,000	70,000
Reward Manager	50,000-60,000	57,000
Reward Analyst	35,000-45,000	40,000
Reward Advisor	35,000-45,000	40,000
Compensation Specialist	35,000-45,000	42,000
Payroll & Benefits Manager	40,000-45,000	43,000

HRMI

LONDON	£ Range	£ Typical	EAST MIDLANDS	£ Range	£ Typica
HRMI Manager	50,000-80,000	65,000	HRMI Manager	50,000-70,000	58,000
HRMI Analyst	35,000-60,000	55,000	HRMI Analyst	40,000-60,000	48,000
SOUTH EAST ENGLAND	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£ Typica
HRMI Manager	50,000-80,000	65,000	HRMI Manager	40,000-70,000	52,000
HRMI Analyst	35,000-60,000	55,000	HRMI Analyst	30,000-50,000	40,000
EAST OF ENGLAND	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£ Typica
HRMI Manager	45,000-55,000	53,000	HRMI Manager	40,000-50,000	47,500
HRMI Analyst	38,000-48,000	42,000	HRMI Analyst	25,000-42,000	41,000
SOUTH WEST ENGLAND	£ Range	£ Typical	NORTH WEST ENGLAND	£ Range	£ Typica
HRMI Manager	45,000-60,000	55,000	HRMI Manager	45,000-55,000	52,000
HRMI Analyst	35,000-45,000	40,000	HRMI Analyst	35,000-50,000	40,000
WALES	£ Range	£ Typical	NORTHERN IRELAND	£ Range	£ Typica
HRMI Manager	45,000-55,000	50,000	HRMI Manager	45,000-60,000	48,000
HRMI Analyst	35,000-45,000	40,000	HRMI Analyst	28,000-38,000	32,000
WEST MIDLANDS	£ Range	£ Typical	SCOTLAND	£ Range	£ Typica
HRMI Manager	50,000-70,000	58,000	HRMI Manager	50,000-60,000	55,000
HRMI Analyst	40,000-60,000	48,000	HRMI Analyst	35,000-45,000	40,000

Recruitment and resourcing			
LONDON	£ Range	£ Typical	EAST MIDLANDS
Head of Talent/Resourcing	70,000-120,000	90,000	Head of Talent/Resourcing
Talent/Resourcing Partner	50,000-85,000	70,000	Talent/Resourcing Partner
Talent/Resourcing Advisor	40,000-55,000	50,000	Talent/Resourcing Advisor
Talent/Resourcing Coordinator	30,000-35,000	33,000	Talent/Resourcing Coordinator
SOUTH EAST ENGLAND	£ Range	£ Typical	YORKSHIRE AND THE HUMBER
	£ Range 80,000-120,000	£ Typical 100,000	YORKSHIRE AND THE HUMBER Head of Talent/Resourcing
SOUTH EAST ENGLAND Head of Talent/Resourcing Talent/Resourcing Partner		•••	
Head of Talent/Resourcing	80,000-120,000	100,000	Head of Talent/Resourcing

EAST OF ENGLAND	£ Range	£ Typical	NORTH
Head of Talent/Resourcing	60,000-100,000	88,000	Head of
Talent/Resourcing Partner	45,000-65,000	58,000	Talent/Re
Talent/Resourcing Advisor	35,000-45,000	42,000	Talent/Re
Talent/Resourcing Coordinator	25,000-35,000	32,000	Talent/Re

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Talent/Resourcing	45,000-70,000	65,000
Talent/Resourcing Partner	35,000-50,000	45,000
Talent/Resourcing Advisor	30,000-45,000	38,000
Talent/Resourcing Coordinator	25,000-35,000	30,000

£ Range

70,000-110,000

45,000-70,000

34,000-48,000

26,000-35,000

55,000-80,000

40,000-60,000

30,000-45,000 24,000-30,000

£ Range

£ Typical

85,000

55,000

42,000

30,000

£ Typical

75,000

52,000 40,000

27,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Talent/Resourcing	70,000-95,000	90,000
Talent/Resourcing Partner	50,000-65,000	60,000
Talent/Resourcing Advisor	35,000-47,000	45,000
Talent/Resourcing Coordinator	25,000-35,000	35,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Talent/Resourcing	60,000-80,000	75,000
Talent/Resourcing Partner	45,000-65,000	52,000
Talent/Resourcing Advisor	35,000-50,000	40,000
Talent/Resourcing Coordinator	24,000-32,000	27,000

WALES	£ Range	£ Typical
Head of Talent/Resourcing	60,000-80,000	75,000
Talent/Resourcing Partner	50,000-65,000	60,000
Talent/Resourcing Advisor	35,000-47,000	45,000
Talent/Resourcing Coordinator	25,000-35,000	30,000

NORTHERN IRELAND	£ Range	£ Typical
Head of Talent/Resourcing	50,000-65,000	55,000
Talent/Resourcing Partner	40,000-50,000	45,000
Talent/Resourcing Advisor	27,000-35,000	30,000
Talent/Resourcing Coordinator	24,000-26,000	25,000

WEST MIDLANDS	£ Range	£ Typical
Head of Talent/Resourcing	70,000-110,000	85,000
Talent/Resourcing Partner	45,000-70,000	55,000
Talent/Resourcing Advisor	34,000-48,000	42,000
Talent/Resourcing Coordinator	26,000-35,000	30,000

SCOTLAND	£ Range	£ Typical
Head of Talent/Resourcing	60,000-80,000	65,000
Talent/Resourcing Partner	45,000-60,000	50,000
Talent/Resourcing Advisor	35,000-45,000	40,000
Talent/Resourcing Coordinator	25,000-35,000	30,000

Change projects

LONDON	£ Range	£ Typical
Head of Change/Projects	110,000-150,000	140,000
Change/Projects Business Partner	80,000-100,000	94,000
Change/Projects Manager	70,000-90,000	83,000

EAST MIDLANDS	£ Range	£ Typical
Head of Change/Projects	75,000-120,000	85,000
Change/Projects Business Partner	55,000-80,000	65,000
Change/Projects Manager	55,000-80,000	65,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Head of Change/Projects	80,000-120,000	95,000
Change/Projects Business Partner	60,000-80,000	70,000
Change/Projects Manager	55,000-65,000	60,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Change/Projects	60,000-90,000	75,000
Change/Projects Business Partner	45,000-75,000	60,000
Change/Projects Manager	40,000-65,000	55,000

EAST OF ENGLAND	£ Range	£ Typical
Head of Change/Projects	80,000-100,000	93,000
Change/Projects Business Partner	55,000-70,000	67,000
Change/Projects Manager	50,000-60,000	57,000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Change/Projects	60,000-90,000	75,000
Change/Projects Business Partner	45,000-75,000	60,000
Change/Projects Manager	40,000-65,000	52,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Change/Projects	80,000-120,000	95,000
Change/Projects Business Partner	65,000-80,000	75,000
Change/Projects Manager	55,000-65,000	60,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Change/Projects	60,000-90,000	75,000
Change/Projects Business Partner	45,000-75,000	60,000
Change/Projects Manager	40,000-65,000	55,000

WALES	£ Range	£ Typical
Head of Change/Projects	80,000-120,000	95,000
Change/Projects Business Partner	65,000-80,000	75,000
Change/Projects Manager	55,000-65,000	60,000

NORTHERN IRELAND	£ Range	£ Typical
Head of Change/Projects	55,000-70,000	65,000
Change/Projects Business Partner	40,000-55,000	46,000
Change/Projects Manager	35,000-55,000	42,000

WEST MIDLANDS	£ Range	£ Typical
Head of Change/Projects	75,000-120,000	85,000
Change/Projects Business Partner	55,000-80,000	65,000
Change/Projects Manager	55,000-80,000	65,000

SCOTLAND	£ Range	£ Typical
Head of Change/Projects	70,000-80,000	72,000
Change/Projects Business Partner	55,000-70,000	60,000
Change/Projects Manager	45,000-55,000	50,000

Generalist

LONDON	£ Range	£ Typical
HR Director	90,000-120,000	95,000
Head of HR	70,000-90,000	80,000
HR Business Partner	45,000-65,000	56,000
HR Manager	40,000-55,000	52,000
HR Officer/Advisor	34,000-44,000	40,000
HR Coordinator	30,000-35,000	32,000
HR Assistant/Administrator	25,000-30,000	29,000

WALES	£ Range	£ Typical
HR Director	70,000-110,000	90,000
Head of HR	70,000-100,000	75,000
HR Business Partner	50,000-70,000	53,000
HR Manager	45,000-60,000	48,000
HR Officer/Advisor	30,000-40,000	35,000
HR Coordinator	25,000-30,000	28,000
HR Assistant/Administrator	23,000-27,000	25,000

NORTH EAST ENGLAND	£ Range	£ Typical
HR Director	55,000-75,000	73,000
Head of HR	45,000-68,000	65,000
HR Business Partner	35,000-48,000	46,000
HR Manager	32,000-42,000	40,000
HR Officer/Advisor	28,000-38,000	37,000
HR Coordinator	22,000-28,000	27,000
HR Assistant/Administrator	18,000-25,000	25,000

SOUTH EAST ENGLAND	£ Range	£ Typical
HR Director	80,000-120,000	92,000
Head of HR	65,000-85,000	75,000
HR Business Partner	50,000-70,000	55,000
HR Manager	45,000-65,000	50,000
HR Officer/Advisor	32,000-44,000	38,000
HR Coordinator	26,000-30,000	29,000
HR Assistant/Administrator	25,000-28,000	27,000

£ Range	£ Typical
80,000-125,000	92,000
55,000-85,000	75,000
48,000-65,000	55,000
45,000-65,000	50,000
32,000-45,000	38,000
23,000-30,000	25,000
22,000-28,000	25,000
	80,000-125,000 55,000-85,000 48,000-65,000 45,000-65,000 32,000-45,000 23,000-30,000

NORTH WEST ENGLAND	£ Range	£ Typical
HR Director	70,000-100,000	85,000
Head of HR	50,000-75,000	70,000
HR Business Partner	40,000-60,000	48,000
HR Manager	38,000-55,000	42,000
HR Officer/Advisor	28,000-44,000	36,000
HR Coordinator	21,000-28,000	26,000
HR Assistant/Administrator	21,000-25,000	23,000

EAST OF ENGLAND	£ Range	£ Typical
HR Director	75,000-115,000	90,000
Head of HR	55,000-75,000	67,000
HR Business Partner	37,000-60,000	52,000
HR Manager	40,000-55,000	50,000
HR Officer/Advisor	30,000-42,000	37,000
HR Coordinator	24,000-28,000	27,000
HR Assistant/Administrator	19,500-26,000	25,000

EAST MIDLANDS	£ Range	£ Typical
HR Director	80,000-125,000	92,000
Head of HR	55,000-85,000	75,000
HR Business Partner	48,000-65,000	55,000
HR Manager	45,000-65,000	50,000
HR Officer/Advisor	32,000-45,000	38,000
HR Coordinator	23,000-30,000	25,000
HR Assistant/Administrator	22,000-28,000	25,000

NORTHERN IRELAND	£ Range	£ Typical
HR Director	55,000-75,000	62,000
Head of HR	55,000-70,000	65,000
HR Business Partner	33,000-50,000	42,000
HR Manager	35,000-50,000	40,000
HR Officer/Advisor	29,000-36,000	30,000
HR Coordinator	25,000-29,000	26,000
HR Assistant/Administrator	22,000-25,000	22,000

SOUTH WEST ENGLAND	£ Range	£ Typical
HR Director	70,000-100,000	92,000
Head of HR	65,000-85,000	74,000
HR Business Partner	50,000-70,000	55,000
HR Manager	45,000-60,000	50,000
HR Officer/Advisor	33,000-40,000	35,000
HR Coordinator	27,000-33,000	28,000
HR Assistant/Administrator	22,000-28,000	25,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
HR Director	70,000-100,000	85,000
Head of HR	50,000-75,000	70,000
HR Business Partner	40,000-60,000	48,000
HR Manager	38,000-55,000	42,000
HR Officer/Advisor	28,000-44,000	36,000
HR Coordinator	21,000-28,000	26,000
HR Assistant/Administrator	21,000-25,000	23,000

SCOTLAND	£ Range	£ Typical
HR Director	65,000-85,000	75,000
Head of HR	50,000-60,000	57,000
HR Business Partner	45,000-55,000	52,000
HR Manager	40,000-50,000	45,000
HR Officer/Advisor	30,000-38,000	35,000
HR Coordinator	25,000-32,000	28,000
HR Assistant/Administrator	25,000-30,000	26,000

Senior Employee Relations Partner

Employee Relations Manager

Employee Relations Advisor

LONDON	£ Range	£ Typical	EAST MIDLANDS	£ Range	£T
Senior Employee Relations Partner	52,000-75,000	70,000	Senior Employee Relations Partner	50,000-75,000	60,0
Employee Relations Manager	42,000-60,000	58,000	Employee Relations Manager	40,000-60,000	50,0
Employee Relations Advisor	32,000-47,000	42,000	Employee Relations Advisor	32,000-45,000	40,0
SOUTH EAST ENGLAND	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£Ty
Senior Employee Relations Partner	50,000-75,000	65,000	Senior Employee Relations Partner	50,000-65,000	56,0
Employee Relations Manager	40,000-60,000	52,000	Employee Relations Manager	36,000-58,000	48,0
Employee Relations Advisor	32,000-45,000	40,000	Employee Relations Advisor	28,000-44,000	35,0
FAOT OF ENOUAND	0.000	0.75	NORTH EAST ENGLAND	0.0000	
EAST OF ENGLAND	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£Ty
Senior Employee Relations Partner	55,000-75,000	65,000	Senior Employee Relations Partner	50,000-65,000	56,0
Employee Relations Manager Employee Relations Advisor	42,000-60,000 32,000-40,000	48,000 38,000	Employee Relations Manager Employee Relations Advisor	30,000-50,000 25,000-40,000	44,0 34,0
employee relatione ratios.	02,000 10,000	00,000	Zimprojec relatione / revises	20,000 10,000	0 1,0
SOUTH WEST ENGLAND	£ Range	£ Typical	NORTH WEST ENGLAND	£ Range	£Ty
Senior Employee Relations Partner	50,000-65,000	58,000	Senior Employee Relations Partner	50,000-70,000	56,0
Employee Relations Manager	40,000-55,000	50,000	Employee Relations Manager	40,000-60,000	48,0
Employee Relations Advisor	30,000-45,000	40,000	Employee Relations Advisor	30,000-40,000	35,0
WALES	£ Range	£ Typical	NORTHERN IRELAND	£ Range	£Ty
Senior Employee Relations Partner	50,000-65,000	56,000	Senior Employee Relations Partner	45,000-65,000	48,0
Employee Relations Manager	40,000-55,000	48,000	Employee Relations Manager	35,000-48,000	38,0
Employee Relations Advisor	30,000-40,000	35,000	Employee Relations Advisor	26,000-35,000	26,
	00			D	
WEST MIDLANDS	£ Range	£ Typical	SCOTLAND	£ Range	£Ty

50,000-75,000

40,000-60,000

32,000-45,000

60,000

50,000

40,000

Senior Employee Relations Partner

Employee Relations Manager

Employee Relations Advisor

45,000-65,000

40,000-50,000

28,000-40,000

57,000

47,000

35,000

Organisational development

LONDON	£ Range	£ Typical	EAST MIDLANDS	£ Range	£ Typical
Head of Organisational Development	60,000-80,000	75,000	Head of Organisational Development	65,000-85,000	72,000
OD Business Partner	45,000-60,000	50,000	OD Business Partner	45,000-65,000	56,000
SOUTH EAST ENGLAND	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Organisational Development	55,000-85,000	74,000	Head of Organisational Development	50,000-80,000	70,000
OD Business Partner	45,000-65,000	60,000	OD Business Partner	36,000-56,000	52,000
EAST OF ENGLAND	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£ Typical
Head of Organisational Development	60,000-75,000	70,000	Head of Organisational Development	45,000-65,000	62,000
OD Business Partner	45,000-60,000	57,000	OD Business Partner	35,000-47,000	46,000
SOUTH WEST ENGLAND	£ Range	£ Typical	NORTH WEST ENGLAND	£ Range	£ Typical
Head of Organisational Development	65,000-90,000	85,000	Head of Organisational Development	60,000-85,000	70,000
OD Business Partner	45,000-65,000	60,000	OD Business Partner	45,000-60,000	52,000
WALES	£ Range	£ Typical	NORTHERN IRELAND	£ Range	£ Typical
Head of Organisational Development	60,000-90,000	75,000	Head of Organisational Development	40,000-62,000	60,000
OD Business Partner	45,000-65,000	58,000	OD Business Partner	32,000-48,000	46,000
WEST MIDLANDS	£ Range	£ Typical	SCOTLAND	£ Range	£ Typical
Head of Organisational Development	65,000-85,000	75,000	Head of Organisational Development	47,000-75,000	67,000
OD Business Partner	45,000-65,000	58,000	OD Business Partner	45,000-65,000	47,000

Diversity, equity and inclusion

Diversity, equity and inclusio
LONDON
Head of Diversity, Equality & Inclusion
Diversity, Equality & Inclusion Manager
Diversity, Equality & Inclusion Advisor
SOUTH EAST ENGLAND
Head of Diversity, Equality & Inclusion
Diversity, Equality & Inclusion Manager
Diversity, Equality & Inclusion Advisor
EAST OF ENGLAND
Head of Diversity, Equality & Inclusion
Diversity, Equality & Inclusion Manager
Diversity, Equality & Inclusion Advisor
SOUTH WEST ENGLAND
Head of Diversity, Equality & Inclusion
Diversity, Equality & Inclusion Manager
Diversity, Equality & Inclusion Advisor
WALES
Head of Diversity, Equality & Inclusion
Diversity Equality & Inclusion Manager

EAST MIDLANDS	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	60,000-85,000	70,000
Diversity, Equality & Inclusion Manager	52,000-65,000	58,000
Diversity, Equality & Inclusion Advisor	38,000-45,000	40,000

£ Range	£ Typical
65,000-85,000	75,000
50,000-70,000	55,000
35,000-50,000	38,000

£ Typical

76,000

42,000

£ Range

65,000-85,000

50,000-70,000

35,000-50,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	50,000-80,000	65,000
Diversity, Equality & Inclusion Manager	42,000-65,000	52,000
Diversity, Equality & Inclusion Advisor	32,000-44,000	36,000

EAST OF ENGLAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	55,000-65,000	65,000
Diversity, Equality & Inclusion Manager	40,000-58,000	52,000
Diversity, Equality & Inclusion Advisor	35,000-40,000	38,000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	45,000-60,000	56,000
Diversity, Equality & Inclusion Manager	35,000-55,000	48,000
Diversity, Equality & Inclusion Advisor	25,000-35,000	33,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	65,000-85,000	75,000
Diversity, Equality & Inclusion Manager	45,000-65,000	55,000
Diversity, Equality & Inclusion Advisor	40,000-45,000	42,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	50,000-80,000	65,000
Diversity, Equality & Inclusion Manager	42,000-65,000	52,000
Diversity, Equality & Inclusion Advisor	32,000-44,000	36,000

WALES	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	60,000-80,000	70,000
Diversity, Equality & Inclusion Manager	45,000-60,000	52,000
Diversity, Equality & Inclusion Advisor	40,000-45,000	40,000

NORTHERN IRELAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	42,000-50,000	46,000
Diversity, Equality & Inclusion Manager	28,000-38,000	34,000
Diversity, Equality & Inclusion Advisor	21,000-28,000	25,500

£ Range	£ Typical
60,000-85,000	70,000
52,000-65,000	58,000
38,000-45,000	40,000
	60,000-85,000 52,000-65,000

SCOTLAND	£ Range	£ Typical
Head of Diversity, Equality & Inclusion	45,000-60,000	50,000
Diversity, Equality & Inclusion Manager	37,000-47,000	45,000
Diversity, Equality & Inclusion Advisor	30,000-37,000	35,000

Learning and development

LONDON	£ Range	£ Typical
Head of Training/L&D	50,000-70,000	70,000
Training/L&D Business Partner	45,000-55,000	55,000
Training/L&D Manager	40,000-55,000	50,000
Training/L&D Advisor	30,000-40,000	37,000

EAST MIDLANDS	£ Range	£ Typical
Head of Training/L&D	58,000-78,000	65,000
Training/L&D Business Partner	48,000-63,000	55,000
Training/L&D Manager	48,000-65,000	55,000
Training/L&D Advisor	30,000-42,000	36,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Head of Training/L&D	50,000-75,000	72,000
Training/L&D Business Partner	45,000-60,000	55,000
Training/L&D Manager	40,000-58,000	50,000
Training/L&D Advisor	28,000-40,000	35,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Training/L&D	50,000-80,000	62,000
Training/L&D Business Partner	42,000-62,000	52,000
Training/L&D Manager	40,000-60,000	50,000
Training/L&D Advisor	30,000-40,000	33,000

EAST OF ENGLAND	£ Range	£ Typical
Head of Training/L&D	55,000-75,000	65,000
Training/L&D Business Partner	45,000-55,000	50,000
Training/L&D Manager	42,000-52,000	48,000
Training/L&D Advisor	33,000-42,000	36,000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Training/L&D	40,000-65,000	55,000
Training/L&D Business Partner	30,000-50,000	48,000
Training/L&D Manager	30,000-48,000	46,000
Training/L&D Advisor	25.000-35.000	32.000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Training/L&D	60,000-85,000	77,000
Training/L&D Business Partner	45,000-60,000	55,000
Training/L&D Manager	45,000-55,000	52,000
Training/L&D Advisor	32,000-40,000	36,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Training/L&D	50,000-80,000	62,000
Training/L&D Business Partner	42,000-62,000	52,000
Training/L&D Manager	40,000-60,000	50,000
Training/L&D Advisor	30,000-40,000	33,000

WALES	£ Range	£ Typical
Head of Training/L&D	60,000-85,000	75,000
Training/L&D Business Partner	45,000-60,000	55,000
Training/L&D Manager	45,000-55,000	50,000
Training/L&D Advisor	30,000-40,000	35,000

NORTHERN IRELAND	£ Range	£ Typical
Head of Training/L&D	50,000-65,000	52,000
Training/L&D Business Partner	40,000-45,000	43,000
Training/L&D Manager	35,000-45,000	40,000
Training/L&D Advisor	26,000-32,000	27,000

WEST MIDLANDS	£ Range	£ Typical
Head of Training/L&D	58,000-78,000	65,000
Training/L&D Business Partner	48,000-63,000	55,000
Training/L&D Manager	48,000-65,000	55,000
Training/L&D Advisor	30,000-42,000	36,000

SCOTLAND	£ Range	£ Typical
Head of Training/L&D	50,000-65,000	57,000
Training/L&D Business Partner	45,000-50,000	47,000
Training/L&D Manager	37,000-47,000	45,000
Training/L&D Advisor	28,000-35,000	30,000

Reward

£ Range	£ Typical
55,000-80,000	77,000
55,000-70,000	65,000
40,000-55,000	50,000
30,000-45,000	40,000
45,000-60,000	55,000
	55,000-80,000 55,000-70,000 40,000-55,000 30,000-45,000

£ Range	£ Typical
68,000-95,000	72,000
48,000-75,000	58,000
38,000-55,000	45,000
38,000-48,000	42,000
45,000-60,000	55,000
	68,000-95,000 48,000-75,000 38,000-55,000 38,000-48,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Head of Reward	55,000-80,000	75,000
Reward Manager	50,000-80,000	65,000
Reward Analyst	40,000-55,000	48,000
Reward Advisor	36,000-50,000	40,000
Payroll & Benefits Manager	45,000-60,000	52,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Reward	50,000-85,000	65,000
Reward Manager	40,000-55,000	50,000
Reward Analyst	30,000-45,000	37,000
Reward Advisor	30,000-44,000	35,000
Payroll & Benefits Manager	35,000-55,000	47,000

EAST OF ENGLAND	£ Range	£ Typical
Head of Reward	60,000-80,000	70,000
Reward Manager	50,000-60,000	55,000
Reward Analyst	40,000-48,000	43,000
Reward Advisor	35,000-45,000	38,000
Payroll & Benefits Manager	48,000-55,000	50,000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Reward	45,000-65,000	60,000
Reward Manager	40,000-52,000	47,000
Reward Analyst	25,000-35,000	33,000
Reward Advisor	25,000-35,000	33,000
Payroll & Benefits Manager	35,000-55,000	46,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Reward	60,000-75,000	75,000
Reward Manager	55,000-65,000	65,000
Reward Analyst	35,000-50,000	45,000
Reward Advisor	36,000-50,000	40,000
Payroll & Benefits Manager	45,000-55,000	50,000

NORTH WEST ENGLAND	£ Range	£ Typical
lead of Reward	60,000-70,000	65,000
Reward Manager	45,000-65,000	50,000
Reward Analyst	35,000-45,000	37,000
Reward Advisor	30,000-40,000	35,000
Payroll & Benefits Manager	40,000-60,000	47,000

WALES	£ Range	£ Typical
Head of Reward	60,000-75,000	75,000
Reward Manager	55,000-65,000	65,000
Reward Analyst	35,000-50,000	45,000
Reward Advisor	35,000-50,000	40,000
Payroll & Benefits Manager	45,000-55,000	50,000

NORTHERN IRELAND	£ Range	£ Typical
Head of Reward	40,000-60,000	56,000
Reward Manager	33,000-50,000	42,000
Reward Analyst	25,000-35,000	33,000
Reward Advisor	26,000-38,900	31,000
Payroll & Benefits Manager	35,000-40,000	38,000

8,000-95,000	72,000
18,000-75,000	58,000
88,000-55,000	45,000
88,000-48,000	42,000
15,000,60,000	55,000
	5,000-60,000

SCOTLAND	£ Range	£ Typical
Head of Reward	55,000-75,000	65,000
Reward Manager	40,000-50,000	47,000
Reward Analyst	35,000-45,000	40,000
Reward Advisor	32,000-42,000	35,000
Payroll & Benefits Manager	40,000-50,000	45,000

HRMI

LONDON	£ Range	£ Typical	EAST MIDLANDS	£ Range	£ Typica
HRMI Manager	45,000-60,000	55,000	HRMI Manager	45,000-60,000	52,000
HRMI Analyst	40,000-50,000	45,000	HRMI Analyst	35,000-50,000	38,000
SOUTH EAST ENGLAND	£ Range	£ Typical	YORKSHIRE AND THE HUMBER	£ Range	£ Typica
HRMI Manager	45,000-60,000	50,000	HRMI Manager	40,000-60,000	50,000
HRMI Analyst	35,000-50,000	40,000	HRMI Analyst	30,000-48,000	36,000
EAST OF ENGLAND	£ Range	£ Typical	NORTH EAST ENGLAND	£ Range	£ Typica
HRMI Manager	40,000-50,000	48,000	HRMI Manager	30,000-50,000	43,000
HRMI Analyst	32,000-48,000	38,000	HRMI Analyst	25,000-37,000	32,000
SOUTH WEST ENGLAND	£ Range	£ Typical	NORTH WEST ENGLAND	£ Range	£ Typica
HRMI Manager	45,000-55,000	50,000	HRMI Manager	45,000-60,000	50,000
HRMI Analyst	30,000-40,000	35,000	HRMI Analyst	35,000-45,000	36,000
WALES	£ Range	£ Typical	NORTHERN IRELAND	£ Range	£ Typica
HRMI Manager	35,000-50,000	42,500	HRMI Manager	38,000-55,000	40,000
HRMI Analyst	33,000-40,000	37,000	HRMI Analyst	25,000-38,000	31,000
WEST MIDLANDS	£ Range	£ Typical	SCOTLAND	£ Range	£ Typica
HRMI Manager	45,000-60,000	52,000	HRMI Manager	45,000-55,000	50,000
HRMI Analyst	35,000-50,000	38,000	HRMI Analyst	30,000-40,000	35,000

Recruitment and resourcing

Talent/Resourcing Coordinator

LONDON	£ Range	£ Typical
Head of Talent/Resourcing	50,000-70,000	67,000
Talent/Resourcing Partner	45,000-60,000	54,000
Talent/Resourcing Advisor	32,000-45,000	38,000
Talent/Resourcing Coordinator	25,000-32,000	30,000

£ Range	£ Typical
55,000-90,000	68,000
45,000-55,000	50,000
32,000-45,000	38,000
25,000-32,000	28,000
	55,000-90,000 45,000-55,000 32,000-45,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Head of Talent/Resourcing	55,000-80,000	70,000
Talent/Resourcing Partner	40,000-60,000	52,000
Talent/Resourcing Advisor	30,000-45,000	38,000
Talent/Resourcing Coordinator	26,000-32,000	30,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Talent/Resourcing	50,000-75,000	60,000
Talent/Resourcing Partner	36,000-54,000	43,000
Talent/Resourcing Advisor	28,000-44,000	32,000
Talent/Resourcing Coordinator	21,000-27,000	25,000

EAST OF ENGLAND	£ Range	£ Typical
Head of Talent/Resourcing	55,000-80,000	65,000
Talent/Resourcing Partner	45,000-60,000	48,000
Talent/Resourcing Advisor	30,000-40,000	38,000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Talent/Resourcing	45,000-65,000	56,000
Talent/Resourcing Partner	35,000-50,000	43,000
Talent/Resourcing Advisor	27,000-38,000	31,000
Talent/Resourcing Coordinator	19,000-26,000	24,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Talent/Resourcing	50,000-75,000	75,000
Talent/Resourcing Partner	45,000-60,000	55,000
Talent/Resourcing Advisor	35,000-50,000	35,000
Talent/Resourcing Coordinator	20,000-30,000	30,000

22,500-30,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Talent/Resourcing	50,000-80,000	60,000
Talent/Resourcing Partner	38,000-55,000	43,000
Talent/Resourcing Advisor	30,000-40,000	32,000
Talent/Resourcing Coordinator	20,000-26,000	25,000

WALES	£ Range	£ Typical
Head of Talent/Resourcing	55,000-80,000	70,000
Talent/Resourcing Partner	40,000-55,000	50,000
Talent/Resourcing Advisor	30,000-40,000	35,000
Talent/Resourcing Coordinator	22,000-32,000	29,000

WEST MIDLANDS	£ Range	£ Typical
Head of Talent/Resourcing	55,000-90,000	68,000
Talent/Resourcing Partner	50,000-70,000	55,000
Talent/Resourcing Advisor	32,000-45,000	38,000
Talent/Resourcing Coordinator	25,000-32,000	28,000

SCOTLAND	£ Range	£ Typical
Head of Talent/Resourcing	55,000-65,000	60,000
Talent/Resourcing Partner	42,000-52,000	47,000
Talent/Resourcing Advisor	32,000-37,000	35,000
Talent/Resourcing Coordinator	25,000-32,000	27,000

HR Change projects

LONDON	£ Range	£ Typical
Head of Change/Projects	70,000-100,000	85,000
Change/Projects Business Partner	50,000-70,000	66,000
Change/Projects Manager	45,000-60,000	55,000

EAST MIDLANDS	£ Range	£ Typical
Head of Change/Projects	65,000-110,000	85,000
Change/Projects Business Partner	50,000-65,000	62,000
Change/Projects Manager	50,000-60,000	55,000

SOUTH EAST ENGLAND	£ Range	£ Typical
Head of Change/Projects	70,000-100,000	85,000
Change/Projects Business Partner	50,000-70,000	65,000
Change/Projects Manager	50,000-60,000	55,000

YORKSHIRE AND THE HUMBER	£ Range	£ Typical
Head of Change/Projects	55,000-80,000	75,000
Change/Projects Business Partner	45,000-60,000	55,000
Change/Projects Manager	45,000-60,000	52,000

EAST OF ENGLAND	£ Range	£ Typical
Head of Change/Projects	70,000-100,000	80,000
Change/Projects Business Partner	50,000-70,000	65,000
Change/Projects Manager	45,000-60,000	55,000

NORTH EAST ENGLAND	£ Range	£ Typical
Head of Change/Projects	50,000-75,000	67,000
Change/Projects Business Partner	44,000-60,000	54,000
Change/Projects Manager	40,000-60,000	50,000

SOUTH WEST ENGLAND	£ Range	£ Typical
Head of Change/Projects	70,000-100,000	90,000
Change/Projects Business Partner	55,000-70,000	65,000
Change/Projects Manager	50,000-60,000	55,000

NORTH WEST ENGLAND	£ Range	£ Typical
Head of Change/Projects	60,000-80,000	75,000
Change/Projects Business Partner	45,000-60,000	55,000
Change/Projects Manager	45,000-60,000	52,000

WALES	£ Range	£ Typical
Head of Change/Projects	60,000-100,000	90,000
Change/Projects Business Partner	55,000-70,000	65,000
Change/Projects Manager	40,000-60,000	50,000

NORTHERN IRELAND	£ Range	£ Typical
Head of Change/Projects	55,000-65,000	57,000
Change/Projects Business Partner	44,000-53,000	49,000
Change/Projects Manager	38,000-48,000	45,000

WEST MIDLANDS	£ Range	£ Typical
Head of Change/Projects	65,000-110,000	85,000
Change/Projects Business Partner	50,000-65,000	62,000
Change/Projects Manager	50,000-60,000	55,000

SCOTLAND	£ Range	£ Typical
Head of Change/Projects	65,000-75,000	67,000
Change/Projects Business Partner	52,000-62,000	57,000
Change/Projects Manager	42,000-52,000	47,000