Financial Services & City

hays.com/accountancy Guide to Salaries in Accountancy & Finance – 2006

Commerce & Industry

Job title and experience Typical Range Job title and experience Typical Range

Financial Services Sector Financial Services Sector

Product Controller – NQ
Product Controller – 0-2 yrs pqe
Product Controller – 3-4 yrs pqe
Product Controller – 5 yrs+ pqe

Corporate Finance – NQ
Corporate Finance – 0-2 yrs pqe
Corporate Finance – 3-4 yrs pqe
Corporate Finance – Manager

Financial Accountant – NQ
Financial Accountant – 0-2 yrs pqe
Financial Accountant – 3-4 yrs pqe
Financial Accountant – 5 yrs+ pqe

Risk Management – NQ
Risk Management – 0-2 yrs pqe
Risk Management – 3-4 yrs pqe
Risk Management – 5 yrs+ pqe

Management Acct – NQ
Management Acct – 0-2 yrs pqe
Management Acct – 3-4 yrs pqe
Management Acct – 5 yrs+ pqe

Systems/Project Accts – NQ
Systems/Project Accts – 0-2 yrs pqe
Systems/Project Accts – 3-4 yrs pqe
Systems/Project Accts – 5 yrs+ pqe

Regulatory – NQ
Regulatory – 0-2 yrs pqe
Regulatory – 3-4 yrs pqe
Regulatory – 5 yrs + pqe

Business/Fin. Analyst – NQ
Business/Fin. Analyst – 0-2 yrs pqe
Business/Fin. Analyst – 3-4 yrs pqe
Business/Fin. Analyst – 5 yrs+ pqe

Treasury Accountant – NQ
Treasury Accountant – 0-2 yrs pqe
Treasury Accountant – 3-4 yrs pqe
Treasury Accountant – 5 yrs+ pqe

Financial Controller

Bonuses (if given) Bonuses (if given)

50,000 47,000-55,000 15-30%
55,000 50,000-60,000 15-30%
65,000 60,000-70,000 15-30%
75,000 70000+ 10-40%

50,000 47,000-52,000 15-30%
50,000 48,000-55,000 15-30%
70,000 55,000-78,000 15-30%
100,000 90,000-200,000+ 20-100%+

47,000 45,000-55,000 15-30%
50,000 48,000-55,000 15-30%
58,000 55,000-65,000 15-30%
65,000 65000+ 15-30%

50,000 45,000-53,000 15-30%
50,000 48,000-55,000 15-30%
70,000 55,000-78,000 0-30%
100,000 90,000-200,00+ 0-35%

47,000 45,000-50,000 15-30%
50,000 48,000-55,000 15-30%
58,000 55,000-65,000 15-30%
65,000 65000+ 15-30%

45,000 44,000-50,000 15-30%
48,000 48,000-55,000 15-30%
58,000 55,000-65,000 15-30%
65,000 65000+ 15-30%

48,500 47,000-55,000 15-30%
55,000 50,000-60,000 15-30%
65,000 60,000-70,000 15-30%
75,000 70000+ 15-40%

48,000 45,000-52,000 15-30%
52,000 50,000-58,000 15-30%
58,000 55,000-65,000 15-30%
65,000 65000+ 15-30%

47,000 45,000-50,000 15-30%
50,000 48,000-55,000 15-30%
58,000 55,000-65,000 15-30%
65,000 65000+ 15-30%

65,000 52,000-80,000+ 15-30%

Internal Audit

hays.com/accountancy Guide to Salaries in Accountancy & Finance – 2006

Financial Services

16,000-23,000 23,000-26,000 25,000-30,000
14,000-16,000 15,000-20,000 20,000-25,000
13,000-16,000 14,000-17,000 17,000-24,000
15,000-20,000 17,000-22,000 20,000-26,000
15,000-20,000 20,000-22,000 20,000-25,000
15,000-20,000 18,000-20,000 20,000-22,000
15,000-19,000 16,000-20,000 18,000-22,000

Region Small Org Medium Org Large Org

Junior Auditor (1-2 years audit experience)

London
North West
Yorkshire
Midlands
North Home Counties
South Home Counties
Scotland

30,000-35,000 35,000-38,000 36,000-45,000
18,000-23,000 20,000-25,000 25,000-35,000
18,000-23,000 23,000-28,000 26,000-35,000
20,000-25,000 25,000-31,000 30,000-35,000
24,000-26,000 25,000-30,000 25,000-30,000
22,000-24,000 24,000-26,000 26,000-28,000
22,000-25,000 23,000-27,000 25,000-30,000

Internal Auditor (2-3 years audit exp – studier or QBE)

London
North West
Yorkshire
Midlands
North Home Counties
South Home Counties
Scotland

35,000-38,000 38,000-41,000 41,000-50,000
28,000-32,000 28,000-32,000 30,000-35,000
26,000-30,000 28,000-33,000 32,000-38,000
26,000-32,000 30,000-35,000 33,000-38,000
28,000-33,000 30,000-35,000 35,000-41,000
28,000-34,000 28,000-35,000 30,000-40,000
25,000-30,000 28,000-32,000 30,000-35,000

Newly Qualified Converter

London
North West
Yorkshire
Midlands
North Home Counties
South Home Counties
Scotland

42,000-44,000 44,000-47,000 50,000-65,000
32,000-35,000 35,000-40,000 35,000-45,000
30,000-35,000 33,000-37,000 34,000-45,000
28,000-35,000 33,000-41,000 40,000-50,000
35,000-40,000 36,000-43,000 38,000-50,000
34,000-40,000 36,000-42,000 38,000-50,000
30,000-35,000 35,000-40,000 38,000-44,000

Senior Internal Auditor

London
North West
Yorkshire
Midlands
North Home Counties
South Home Counties
Scotland

45,000-50,000 50,000-60,000 58,000-75,000
35,000-40,000 40,000-45,000 40,000-50,000
35,000-40,000 38,000-45,000 40,000-45,000
35,000-38,000 40,000-45,000 45,000-55,000
38,000-42,000 42,000-50,000 44,000-62,000
40,000-42,000 42,000-50,000 44,000-62,000
35,000-42,000 38,000-45,000 45,000-50,000

Small Org Medium Org Large Org

Audit Manager

62,000-70,000 68,000-80,000 72,000-85,000
40,000-43,000 43,000-45,000 45,000-60,000
38,000-42,000 40,000-45,000 45,000-55,000
38,000-42,000 42,000-47,000 52,000-62,000
42,000-48,000 48,000-55,000 55,000-75,000
42,000-45,000 45,000-50,000 50,000-75,000
40,000-45,000 45,000-50,000 60,000-75,000

Senior Audit Manager

70,000-80,000 75,000-95,000 90,000-150,000
40,000-50,000 45,000-55,000 60,000-100,000
40,000-50,000 45,000-55,000 50,000-80,000
47,000-55,000 55,000-65,000 65,000-85,000
50,000-55,000 55,000-65,000 70,000-90,000
55,000-60,000 60,000-65,000 70,000-90,000
50,000-55,000 55,000-60,000 80,000-120,000

Audit Director/Head of Internal Audit